

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2023

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-39653



BLUE OWL CAPITAL INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

86-3906032

(I.R.S. Employer
Identification No.)

399 Park Avenue, New York, NY 10022

(address of principal executive offices)

(212) 419-3000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Class A common stock	OWL	New York Stock Exchange

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

Indicate the number of shares outstanding of each of the issuer’s classes of common stock, as of the latest practicable date.

Class	Outstanding at October 31, 2023
Class A common stock, par value \$0.0001	455,748,576
Class B common stock, par value \$0.0001	—
Class C common stock, par value \$0.0001	635,393,693
Class D common stock, par value \$0.0001	317,762,127

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DEFINED TERMS

Assets Under Management or AUM	Refers to the assets that we manage, and are generally equal to the sum of (i) net asset value (“NAV”); (ii) drawn and undrawn debt; (iii) uncalled capital commitments; (iv) total managed assets for certain Real Estate products; and (v) par value of collateral for collateralized loan obligations (“CLOs”).
Annual Report	Refers to our annual report for the year ended December 31, 2022, filed with the SEC on Form 10-K on February 27, 2023.
our BDCs	Refers to our business development companies, as regulated under the Investment Company Act of 1940, as amended: Blue Owl Capital Corporation (NYSE: OBDC) (“OBDC”), Blue Owl Capital Corporation II (“OBDC II”), Blue Owl Capital Corporation III (“OBDC III”), Blue Owl Technology Finance Corp. (“OTF”), Blue Owl Technology Finance Corp. II (“OTF II”), Blue Owl Credit Income Corp. (“OCIC”) and Blue Owl Technology Income Corp. (“OTIC”).
Blue Owl, the Company, the firm, we, us, and our	Refers to the Registrant and its consolidated subsidiaries.
Blue Owl Carry	Refers to Blue Owl Capital Carry LP.
Blue Owl GP	Refers collectively to Blue Owl Capital GP Holdings LLC and Blue Owl Capital GP LLC, which are directly or indirectly wholly owned subsidiaries of the Registrant that hold the Registrants interests in the Blue Owl Operating Partnerships.
Blue Owl Holdings	Refers to Blue Owl Capital Holdings LP.
Blue Owl Operating Group	Refers collectively to the Blue Owl Operating Partnerships and their consolidated subsidiaries.
Blue Owl Operating Group Units	Refers collectively to a unit in each of the Blue Owl Operating Partnerships.
Blue Owl Operating Partnerships	Refers to Blue Owl Carry and Blue Owl Holdings, collectively.
Blue Owl Securities	Refers to Blue Owl Securities LLC, a Delaware limited liability company. Blue Owl Securities is a broker-dealer registered with the SEC, a member of FINRA and the SIPC. Blue Owl Securities is wholly owned by Blue Owl and provides distribution services to all Blue Owl Divisions.
Business Combination	Refers to the transactions contemplated by the business combination agreement dated as of December 23, 2020 (as the same has been or may be amended, modified, supplemented or waived from time to time), by and among Altimar Acquisition Corporation, Owl Rock Capital Group LLC, Owl Rock Capital Feeder LLC, Owl Rock Capital Partners LP and Neuberger Berman Group LLC, which transactions were completed on May 19, 2021.
Business Combination Date	Refers to May 19, 2021, the date on which the Business Combination was completed.
Class A Shares	Refers to the Class A common stock, par value \$0.0001 per share, of the Registrant.
Class B Shares	Refers to the Class B common stock, par value \$0.0001 per share, of the Registrant.
Class C Shares	Refers to the Class C common stock, par value \$0.0001 per share, of the Registrant.
Class D Shares	Refers to the Class D common stock, par value \$0.0001 per share, of the Registrant.
Credit	Refers to our Credit platform that offers private credit solutions to middle-market companies through our investment strategies: diversified lending, technology lending, first lien lending, opportunistic lending, and also includes our adjacent investment strategy liquid credit, which focuses on the management of CLOs.
Fee-Paying AUM or FPAUM	Refers to the AUM on which management fees are earned. For our BDCs, FPAUM is generally equal to total assets (including assets acquired with debt but excluding cash). For our other Credit products, excluding CLOs, FPAUM is generally equal to NAV or investment cost. FPAUM also includes uncalled committed capital for products where we earn management fees on such uncalled committed capital. For CLOs, FPAUM is generally equal to the par value of collateral. For our GP Strategic Capital products, FPAUM for the GP minority stakes strategy is generally equal to capital commitments during the investment period and the cost of unrealized investments after the investment period. For GP Strategic Capitals’ other strategies, FPAUM is generally equal to investment cost. For Real Estate, FPAUM is generally equal to a combination of capital commitments and cost of unrealized investments during the investment period and the cost of unrealized investments after the investment period; however, for certain Real Estate products FPAUM is based on NAV.

Financial Statements	Refers to our consolidated and combined financial statements included in this report.
GAAP	Refers to U.S. generally accepted accounting principles.
GP Strategic Capital	Refers to our GP Strategic Capital platform that primarily focuses on acquiring equity stakes in, and providing debt financing to, large, multi-product private equity and private credit firms through two existing investment strategies: GP minority stakes and GP debt financing, and also include our professional sports minority stakes.
NYSE	Refers to the New York Stock Exchange.
our products	Refers to the products that we manage, including our BDCs, private funds, CLOs and managed accounts.
Part I Fees	Refers to quarterly performance income on the net investment income of our BDCs and similarly structured products, subject to a fixed hurdle rate. These fees are classified as management fees throughout this report, as they are predictable and recurring in nature, not subject to repayment, and cash-settled each quarter.
Part II Fees	Generally refers to fees from our BDCs and similarly structured products that are paid in arrears as of the end of each measurement period when the cumulative aggregate realized capital gains exceed the cumulative aggregate realized capital losses and aggregate unrealized capital depreciation, less the aggregate amount of Part II Fees paid in all prior years since inception. Part II Fees are classified as realized performance income throughout this report.
Permanent Capital	Refers to AUM in products that do not have ordinary redemption provisions or a requirement to exit investments and return the proceeds to investors after a prescribed period of time. Some of these products, however, may be required or can elect to return all or a portion of capital gains and investment income, and some may have periodic tender offers or redemptions. Permanent Capital includes certain products that are subject to management fee step downs or roll-offs or both over time.
Principals	Refers to our founders and senior members of management who hold, or in the future may hold, Class B Shares and Class D Shares. Class B Shares and Class D Shares collectively represent 80% of the total voting power of all shares.
Real Estate	Refers, unless context indicates otherwise, to our Real Estate platform that primarily focuses on providing investors with predictable current income, and potential for appreciation, while focusing on limiting downside risk through a unique net lease strategy.
Registrant	Refers to Blue Owl Capital Inc.
SEC	Refers to the U.S. Securities and Exchange Commission.
Tax Receivable Agreement or TRA	Refers to the Amended and Restated Tax Receivable Agreement, dated as of October 22, 2021, as may be amended from time to time by and among the Registrant, Blue Owl Capital GP LLC, the Blue Owl Operating Partnerships and each of the Partners (as defined therein) party thereto.

AVAILABLE INFORMATION

We file annual, quarterly and current reports, proxy statements and other information required by the Securities Exchange Act of 1934, as amended (the “Exchange Act”) with the SEC. We make available free of charge on our website (www.blueowl.com) our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements and other filing as soon as reasonably practicable after such material is electronically filed with or furnished to the SEC. We also use our website to distribute company information, including assets under management and performance information, and such information may be deemed material. Accordingly, investors should monitor our website, in addition to our press releases, SEC filings and public conference calls and webcasts.

Also posted on our website in the “Investor Resources—Governance” section is the charter for our Audit Committee, as well as our Corporate Governance Guidelines and Code of Business Conduct governing our directors, officers and employees. Information on or accessible through our website is not a part of or incorporated into this report or any other SEC filing. Copies of our SEC filings or corporate governance materials are available without charge upon written request to Blue Owl Capital Inc., 399 Park Avenue, 37th Floor, New York, New York 10022, Attention: Office of the Secretary. Any materials we file with the SEC are also publicly available through the SEC’s website (www.sec.gov).

No statements herein, available on our website or in any of the materials we file with the SEC constitute, or should be viewed as constituting, an offer of any fund.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Exchange Act, which reflect our current views with respect to, among other things, future events, operations and financial performance. You can identify these forward-looking statements by the use of forward-looking words such as “outlook,” “believes,” “expects,” “potential,” “continues,” “may,” “will,” “should,” “seeks,” “approximately,” “predicts,” “projects,” “intends,” “plans,” “estimates,” “anticipates” or the negative version of those words, other comparable words or other statements that do not relate to historical or factual matters. The forward-looking statements are based on our beliefs, assumptions and expectations of our future performance, taking into account all information currently available to us. Such forward-looking statements are subject to various risks, uncertainties (some of which are beyond our control) or other assumptions relating to our operations, financial results, financial condition, business prospects, growth strategy and liquidity that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. Some of these factors are described under the headings “Item 1A. Risk Factors” and “Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.” These factors should not be construed as exhaustive and should be read in conjunction with the risk factors and other cautionary statements that are included in this report and in our other periodic filings. If one or more of these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, our actual results may vary materially from those indicated in these forward-looking statements. New risks and uncertainties arise over time, and it is not possible for us to predict those events or how they may affect us. Therefore, you should not place undue reliance on these forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made. We do not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except as required by law.

PART I - FINANCIAL INFORMATION**Item 1. Financial Statements.**

The information required by this item is included in the Financial Statements set forth in the [F-pages](#) of this report.

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.

The following Management’s Discussion and Analysis of Financial Condition and Results of Operations (“MD&A”), should be read in conjunction with the Financial Statements. For a description of our business, please see “Item 1. Business” in our Annual Report and “Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations—One Blue Owl” in our quarterly report on Form 10-Q for the quarter ended June 30, 2023

2023 Third Quarter Overview

<i>(dollars in thousands)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Net Income (Loss) Attributable to Blue Owl Capital Inc.	\$ 15,109	\$ 2,060	\$ 36,285	\$ (10,881)
Fee-Related Earnings⁽¹⁾	\$ 247,829	\$ 209,814	\$ 718,325	\$ 578,261
Distributable Earnings⁽¹⁾	\$ 229,523	\$ 191,673	\$ 665,553	\$ 527,801

(1) For the specific components and calculations of these Non-GAAP measures, as well as a reconciliation of these measures to the most comparable measure in accordance with GAAP, see “—Non-GAAP Analysis” and “—Non-GAAP Reconciliations.”

Please see “—GAAP Results of Operations Analysis” and “—Non-GAAP Analysis” for a detailed discussion of the underlying drivers of our results.

Acquisitions

On August 15, 2023, we closed the Par-Four Acquisition (as defined in Note 1 to our Financial Statements), expanding our product offering in our liquid credit strategy. See Note 3 to our Financial Statements for additional information.

On October 30, 2023, we announced an agreement to acquire funds managed by Cowen Healthcare Investments, a life sciences investment manager, from Cowen Investment Management. The transaction is subject to customary closing conditions and expected to close in the fourth quarter of 2023. The acquisition is expected to add approximately \$1 billion in assets under management across several funds and further strengthen Blue Owl’s market presence in the life sciences sector with an emphasis on mid-to-late-stage equity investments into biopharmaceutical and healthcare companies.

Assets Under Management

Blue Owl AUM: \$156.9 billion FPAUM: \$97.0 billion		
Credit AUM: \$79.5 billion FPAUM: \$54.3 billion	GP Strategic Capital AUM: \$51.4 billion FPAUM: \$28.6 billion	Real Estate AUM: \$25.9 billion FPAUM: \$14.1 billion
Diversified Lending Commenced 2016 AUM: \$46.1 billion FPAUM: \$28.1 billion	GP Minority Stakes Commenced 2010 AUM: \$49.1 billion FPAUM: \$27.4 billion	Net Lease Commenced 2009 AUM: \$25.9 billion FPAUM: \$14.1 billion
Technology Lending Commenced 2018 AUM: \$18.8 billion FPAUM: \$13.6 billion	GP Debt Financing Commenced 2019 AUM: \$1.6 billion FPAUM: \$0.9 billion	
First Lien Lending Commenced 2018 AUM: \$3.7 billion FPAUM: \$2.6 billion	Professional Sports Minority Stakes Commenced 2021 AUM: \$0.7 billion FPAUM: \$0.3 billion	
Opportunistic Lending Commenced 2020 AUM: \$2.4 billion FPAUM: \$1.5 billion		
Liquid Credit Commenced 2022 AUM: \$8.5 billion FPAUM: \$8.5 billion		

As of September 30, 2023, our AUM was \$156.9 billion, which included \$97.0 billion of FPAUM. For the nine months ended September 30, 2023, approximately 92% of our management fees were earned on AUM from Permanent Capital. As of September 30, 2023, we have \$12.6 billion in AUM not yet paying fees, providing approximately \$175 million of annualized management fees once deployed. See “—Assets Under Management” for additional information, including important information on how we define these metrics.

Business Environment

Our business is impacted by conditions in the financial markets and economic conditions in the U.S., and to a lesser extent, globally.

We believe that our management-fee centric business model and base of Permanent Capital contribute to the resiliency of our earnings and the strength of our business growth, including during periods of market uncertainty and volatility. During the third quarter of 2023, uncertainty around the pace of inflation growth, in conjunction with elevated interest rates and slowing global gross domestic product growth, continued to weigh on industry deal activity, though activity has picked up from earlier in the year.

During the quarter, 92% of our management fees were generated by Permanent Capital and the remainder predominantly from long-dated capital, with no meaningful pressure to our asset base from redemptions. As a result, fundraising and capital deployment contributed to continued management fee and earnings growth for Blue Owl. We also ended the third quarter of 2023 with substantial available capital to deploy, reporting \$12.6 billion of AUM not yet paying fees.

While broadly syndicated loan market activity modestly picked up, direct lenders continued to occupy a substantial share of the leveraged loan market. Increasing repayments from levels seen earlier in the year allowed us to redeploy capital into higher yielding opportunities, while elevated interest rates continue to have a beneficial impact on our management fees compared to the prior year.

We continue to see attractive deployment opportunities for our GP Strategic Capital products, as capital needs across the private alternative asset management sector remain elevated, particularly in the current challenging fundraising and realization environment.

In Real Estate, industry valuations and transaction volumes remain under pressure due to a combination of rising interest rates, cost inflation, elevated vacancy rates and uncertainty around future capital availability. In contrast, our Real Estate business, focused on triple net lease, continued to deploy significant capital and identify opportunities to monetize assets at meaningful spreads to our entry points. Our investors continue to benefit from the inflation-mitigating characteristics of the net lease structure, highly predictable net rent growth, and long-duration contractual income across the portfolio, and we are raising capital through various new products launched in 2022.

We are continuing to closely monitor developments related to the macroeconomic factors that have contributed to market volatility, and to assess the impact of these factors on financial markets and on our business. Our future results may be adversely affected by slowdowns in fundraising activity and the pace of capital deployment, which could result in delayed management fees. It is currently not possible to predict the ultimate effects of these events on the financial markets, overall economy and our Financial Statements. See “Item 1A. Risk Factors — Risks Related to Macroeconomic Factors” in our Annual Report and “Item 1A. Risk Factors — Difficult market and political conditions may reduce the value or hamper the performance of the investments made by our products or impair the ability of our products to raise or deploy capital” in our quarterly report on Form 10-Q for the period ended March 31, 2023.

Additionally, we intend to pursue strategic acquisitions and investments to accelerate our growth and broaden our product offerings. Our acquisition strategy is centered around driving additional scale or expanding capabilities that complement or augment our existing products.

Assets Under Management

We present information regarding our AUM, FPAUM and various other related metrics throughout this MD&A to provide context around our fee generating revenues results, as well as indicators of the potential for future earnings from existing and new products. Our calculations of AUM and FPAUM may differ from the calculation methodologies of other asset managers, and as a result these measures may not be comparable to similar measures presented by other asset managers. In addition, our calculation of AUM includes amounts that are fee exempt (i.e., not subject to fees).

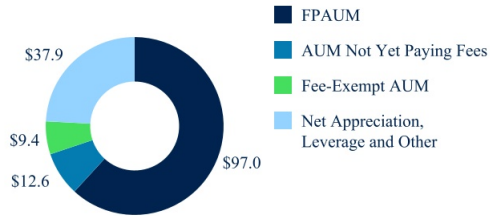
As of September 30, 2023, assets under management related to us, our executives and other employees totaled approximately \$2.9 billion (including \$1.7 billion related to accrued carried interest). A portion of these assets under management are not charged fees.

Composition of Assets Under Management

Our AUM consists of FPAUM, AUM not yet paying fees, fee-exempt AUM and net appreciation and leverage in products on which fees are based on commitments or investment cost. AUM not yet paying fees generally relates to unfunded capital commitments (to the extent such commitments are not already subject to fees), undeployed debt (to the extent we earn fees based on total asset values or investment cost, inclusive of assets purchased using debt) and AUM that is subject to a temporary fee holiday. Fee-exempt AUM represents certain investments by us, our employees, other related parties and third parties, as well as certain co-investment vehicles on which we never earn fees.

Management uses AUM not yet paying fees as an indicator of management fees that will be coming online as we deploy existing assets in products that charge fees based on deployed and not uncalled capital, as well as AUM that is currently subject to a fee holiday that will expire in the future. AUM not yet paying fees could provide approximately \$175 million of additional annualized management fees once deployed or upon the expiration of the relevant fee holidays.

COMPOSITION OF AUM
as of September 30, 2023
(dollars in billions)



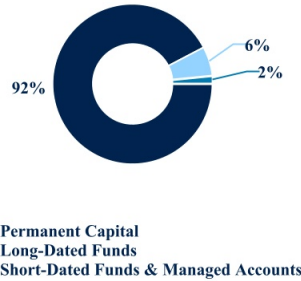
AUM NOT YET PAYING FEES
as of September 30, 2023
(dollars in billions)



Permanency and Duration of Assets Under Management

Our capital base is heavily weighted toward Permanent Capital. We view the permanency and duration of the products that we manage as a differentiator in our industry and as a means of measuring the stability of our future revenues stream. The chart below presents the composition of our management fees by remaining product duration. Changes in these relative percentages will occur over time as the mix of products we offer changes. For example, our Real Estate products have a higher concentration in what we refer to as “long-dated” funds, or funds in which the contractual remaining life is five years or more, which in isolation may cause our percentage of management fees from Permanent Capital to decline.

Management Fees
Nine Months Ended September 30, 2023



Changes in AUM

(dollars in millions)	Three Months Ended September 30, 2023				Three Months Ended September 30, 2022			
	Credit	GP Strategic Capital	Real Estate	Total	Credit	GP Strategic Capital	Real Estate	Total
Beginning Balance	\$ 73,793	\$ 50,934	\$ 24,826	\$ 149,553	\$ 56,827	\$ 45,674	\$ 16,639	\$ 119,140
Acquisition	1,645	—	—	1,645	—	—	—	—
New capital raised	2,148	98	680	2,926	5,472	2,910	434	8,816
Change in debt	1,954	—	—	1,954	3,058	—	1,590	4,648
Distributions	(926)	(47)	(184)	(1,157)	(471)	(304)	(239)	(1,014)
Change in value / other	913	413	619	1,945	800	(441)	190	549
Ending Balance	\$ 79,527	\$ 51,398	\$ 25,941	\$ 156,866	\$ 65,686	\$ 47,839	\$ 18,614	\$ 132,139

(dollars in millions)	Nine Months Ended September 30, 2023				Nine Months Ended September 30, 2022			
	Credit	GP Strategic Capital	Real Estate	Total	Credit	GP Strategic Capital	Real Estate	Total
Beginning Balance	\$ 68,607	\$ 48,510	\$ 21,085	\$ 138,202	\$ 39,227	\$ 39,906	\$ 15,362	\$ 94,495
Acquisition	1,645	—	—	1,645	6,529	—	—	6,529
New capital raised	5,617	602	3,369	9,588	10,425	8,434	1,002	19,861
Change in debt	3,609	—	696	4,305	9,818	—	1,590	11,408
Distributions	(2,531)	(1,158)	(600)	(4,289)	(1,135)	(1,281)	(504)	(2,920)
Change in value / other	2,580	3,444	1,391	7,415	822	780	1,164	2,766
Ending Balance	\$ 79,527	\$ 51,398	\$ 25,941	\$ 156,866	\$ 65,686	\$ 47,839	\$ 18,614	\$ 132,139

Credit. Increase in AUM for the nine months ended September 30, 2023 was driven by the following:

- \$1.6 billion of products in the liquid credit strategy were added in connection with the Par-Four Acquisition that closed in August 2023.
- \$3.3 billion new capital raised in diversified lending, primarily driven by private wealth fundraising in OCIC and a separately managed account.
- \$1.9 billion new capital raised in technology lending, driven by continued fundraising in OTIC, a separately managed account and OTF II.
- \$3.6 billion of additional net debt commitments primarily in diversified lending and technology lending strategies, as we continue to opportunistically manage leverage in our BDCs.
- \$2.6 billion of overall appreciation across the platform.
- \$2.5 billion offsetting decrease in distributions, which primarily relate to dividends paid from our BDCs. Redemptions from these products were not material.

GP Strategic Capital. Increase in AUM for the nine months ended September 30, 2023 was driven by the overall appreciation across all of our major products of \$3.4 billion and new capital raised of \$0.6 billion, primarily in our professional sports minority stakes strategy, partially offset by distributions in Blue Owl GP Stakes IV and Blue Owl GP Stakes III.

Real Estate. Increase in AUM for the nine months ended September 30, 2023 was driven by new capital raised of \$3.4 billion across various products, primarily Blue Owl Real Estate Fund VI (“OREF VI”), our recently launched triple net-lease drawdown fund, Blue Owl Real Estate Net Lease Trust (“ORENT”), our recently launched real estate investment trust, and Blue Owl Real Estate Net Lease Property Fund (“ONLP”), overall appreciation across the platform of \$1.4 billion and additional debt commitments of \$0.7 billion, primarily related to ONLP, partially offset by distributions in ONLP and Blue Owl Real Estate Fund V.

Changes in FPAUM

<i>(dollars in millions)</i>	Three Months Ended September 30, 2023				Three Months Ended September 30, 2022			
	Credit	GP Strategic Capital	Real Estate	Total	Credit	GP Strategic Capital	Real Estate	Total
Beginning Balance	\$ 52,077	\$ 28,462	\$ 13,084	\$ 93,623	\$ 41,409	\$ 26,678	\$ 9,430	\$ 77,517
Acquisition	1,645	—	—	1,645	—	—	—	—
New capital raised / deployed	603	161	997	1,761	3,595	2,675	1,095	7,365
Fee basis step down	—	(1)	—	(1)	—	(881)	—	(881)
Distributions	(860)	—	(179)	(1,039)	(433)	(15)	(220)	(668)
Change in value / other	835	—	197	1,032	721	—	81	802
Ending Balance	\$ 54,300	\$ 28,622	\$ 14,099	\$ 97,021	\$ 45,292	\$ 28,457	\$ 10,386	\$ 84,135

<i>(dollars in millions)</i>	Nine Months Ended September 30, 2023				Nine Months Ended September 30, 2022			
	Credit	GP Strategic Capital	Real Estate	Total	Credit	GP Strategic Capital	Real Estate	Total
Beginning Balance	\$ 49,041	\$ 28,772	\$ 10,997	\$ 88,810	\$ 32,029	\$ 21,212	\$ 8,203	\$ 61,444
Acquisition	1,645	—	—	1,645	6,501	—	—	6,501
New capital raised / deployed ⁽¹⁾	3,625	387	3,354	7,366	8,693	9,035	2,293	20,021
Fee basis step down ⁽¹⁾	—	(334)	—	(334)	—	(1,779)	—	(1,779)
Distributions	(2,357)	(203)	(471)	(3,031)	(1,092)	(11)	(494)	(1,597)
Change in value / other	2,346	—	219	2,565	(839)	—	384	(455)
Ending Balance	\$ 54,300	\$ 28,622	\$ 14,099	\$ 97,021	\$ 45,292	\$ 28,457	\$ 10,386	\$ 84,135

(1) The nine months ended September 30, 2022, reflects a change in classification from fee basis step down to new capital raised / deployed for the fee holiday expiration in Blue Owl GP Stakes V of \$2.1 billion on January 1, 2022.

Credit. Increase in FPAUM for the nine months ended September 30, 2023 was driven by a combination of continued fundraising, primarily in diversified lending and technology lending strategies, the overall appreciation across the platform and the Par-Four Acquisition, partially offset by distributions, which primarily related to dividends paid from our BDCs.

GP Strategic Capital. FPAUM for the nine months ended September 30, 2023 remained relatively unchanged.

Real Estate. Increase in FPAUM for the nine months ended September 30, 2023 was driven primarily by capital raised in OREF VI and ORENT, and deployment in OREF VI.

Product Performance

Product performance for certain of our products is included throughout this discussion with analysis to facilitate an understanding of our results of operations for the periods presented. The performance information of our products reflected is not indicative of Blue Owl’s performance. An investment in Blue Owl is not an investment in any of our products. Past performance is not indicative of future results. As with any investment, there is always the potential for gains as well as the possibility of losses. There can be no assurance that any of these products or our other existing and future products will achieve similar returns. Multiple of invested capital (“MoIC”) and internal rate of return (“IRR”) data has not been presented for products that have launched within the last two years as such information is generally not meaningful (“NM”).

Credit

(dollars in millions)	Year of Inception	AUM	Capital Raised (4)	Invested Capital (5)	Realized Proceeds (6)	Unrealized Value (7)	Total Value	MoIC		IRR	
								Gross (8)	Net (9)	Gross (10)	Net (11)
Diversified Lending (1)											
Blue Owl Capital Corporation	2016	\$ 14,767	\$ 5,970	\$ 5,970	\$ 2,706	\$ 5,947	\$ 8,653	1.67x	1.48x	13.2 %	9.6 %
Blue Owl Capital Corporation II (2)	2017	\$ 2,590	\$ 1,311	\$ 1,284	\$ 389	\$ 1,280	\$ 1,669	NM	1.33x	NM	7.4 %
Blue Owl Capital Corporation III	2020	\$ 4,168	\$ 1,824	\$ 1,824	\$ 344	\$ 1,865	\$ 2,209	1.27x	1.25x	13.1 %	12.2 %
Blue Owl Credit Income Corp. (2)	2020	\$ 15,410	\$ 7,000	\$ 6,628	\$ 615	\$ 6,567	\$ 7,182	NM	1.13x	NM	10.5 %
Technology Lending (1)											
Blue Owl Technology Finance Corp.	2018	\$ 7,269	\$ 3,269	\$ 3,269	\$ 581	\$ 3,503	\$ 4,084	1.35x	1.26x	12.2 %	8.8 %
Blue Owl Technology Finance Corp. II	2021	\$ 6,497	\$ 4,078	\$ 1,525	\$ 66	\$ 1,568	\$ 1,634	NM	NM	NM	NM
First Lien Lending (3)											
Blue Owl First Lien Fund Levered	2018	\$ 2,638	\$ 1,161	\$ 912	\$ 248	\$ 946	\$ 1,194	1.38x	1.32x	11.3 %	9.3 %
Blue Owl First Lien Fund Unlevered	2019	\$ 550	\$ 296	\$ 156	\$ 46	\$ 135	\$ 181	1.20x	1.16x	6.1 %	4.7 %

- (1) Information presented in the AUM through Total Value columns for these vehicles is presented on a quarter lag due to these vehicles being public filers with the SEC and have not yet filed their quarterly information as of our filing date. Additional information related to these vehicles can be found in their filings with the SEC, which are not part of this report.
- (2) For the purposes of calculating Gross IRR, the expense support provided to the fund would be impacted when assuming a performance excluding management fees (including Part I Fees) and Part II Fees, and therefore is not meaningful for OBDC II and OCIC.
- (3) Blue Owl First Lien Fund is comprised of three feeder funds: Onshore Levered, Offshore Levered and Insurance Unlevered. The gross and net MoIC and IRR presented in the chart are for Onshore Levered and Insurance Unlevered as those are the largest of the levered and unlevered feeder funds. The gross and net MoIC for the Offshore Levered feeder fund is 1.36x and 1.27x, respectively. The gross and net IRR for the Offshore Levered feeder is 10.6% and 7.8%, respectively. All other values for Blue Owl First Lien Fund Levered are for Onshore Levered and Offshore Levered combined. AUM is presented as the aggregate of the three Blue Owl First Lien Fund feeders. Blue Owl First Lien Fund Unlevered Investor equity and note commitments are both treated as capital for all values.
- (4) Includes reinvested dividends and share repurchases, if applicable.
- (5) Invested capital includes capital calls, reinvested dividends and periodic investor closes, as applicable.
- (6) Realized proceeds represent the sum of all cash distributions to investors.
- (7) Unrealized value represents the product’s NAV. There can be no assurance that unrealized values will be realized at the valuations indicated.
- (8) Gross MoIC is calculated by adding total realized proceeds and unrealized values of a product’s investments and dividing by the total amount of invested capital. Gross MoIC is calculated before giving effect to management fees (including Part I Fees) and Part II Fees, as applicable.
- (9) Net MoIC measures the aggregate value generated by a product’s investments in absolute terms. Net MoIC is calculated by adding total realized proceeds and unrealized values of a product’s investments and dividing by the total amount of invested capital. Net MoIC is calculated after giving effect to management fees (including Part I Fees) and Part II Fees, as applicable, and all other expenses.
- (10) Gross IRR is an annualized since inception gross internal rate of return of cash flows to and from the product and the product’s residual value at the end of the measurement period. Gross IRRs are calculated before giving effect to management fees (including Part I Fees) and Part II Fees, as applicable.
- (11) Net IRRs are calculated consistent with gross IRRs, but after giving effect to management fees (including Part I Fees) and Part II Fees, as applicable, and all other expenses. An individual investor’s IRR may differ from the reported IRR based on the timing of capital transactions.

GP Strategic Capital

(dollars in millions)	Year of Inception	AUM	Capital Raised	Invested Capital (2)	Realized Proceeds (3)	Unrealized Value (4)	Total Value	MoIC		IRR	
								Gross (5)	Net (6)	Gross (7)	Net (8)
GP Minority Stakes (1)											
Blue Owl GP Stakes I	2011	\$ 774	\$ 1,284	\$ 1,266	\$ 687	\$ 563	\$ 1,250	1.14x	0.99x	2.5 %	-0.2 %
Blue Owl GP Stakes II	2014	\$ 3,219	\$ 2,153	\$ 1,857	\$ 695	\$ 2,334	\$ 3,029	1.94x	1.63x	15.2 %	10.3 %
Blue Owl GP Stakes III	2015	\$ 9,240	\$ 5,318	\$ 3,273	\$ 3,362	\$ 4,813	\$ 8,175	3.07x	2.50x	30.7 %	23.5 %
Blue Owl GP Stakes IV	2018	\$ 14,900	\$ 9,041	\$ 5,864	\$ 3,928	\$ 7,144	\$ 11,072	2.25x	1.89x	71.3 %	45.8 %
Blue Owl GP Stakes V	2020	\$ 13,607	\$ 12,852	\$ 3,563	\$ 641	\$ 3,546	\$ 4,187	1.34x	1.18x	43.3 %	20.8 %

- Information presented in the Invested Capital through IRR columns for these vehicles is presented on a quarter lag and are exclusive of investments made by the related carried interest vehicles of the respective products.
- Invested capital includes capital calls.
- Realized proceeds represent the sum of all cash distributions to investors.
- Unrealized value represents the product's NAV. There can be no assurance that unrealized values will be realized at the valuations indicated.
- Gross MoIC is calculated by adding total realized proceeds and unrealized values of a product's investments and dividing by the total amount of invested capital. Gross MoIC is calculated before giving effect to management fees and carried interest, as applicable.
- Net MoIC measures the aggregate value generated by a product's investments in absolute terms. Net MoIC is calculated by adding total realized proceeds and unrealized values of a product's investments and dividing by the total amount of invested capital. Net MoIC is calculated after giving effect to management fees and carried interest, as applicable, and all other expenses.
- Gross IRR is an annualized since inception gross internal rate of return of cash flows to and from the product and the product's residual value at the end of the measurement period. Gross IRRs are calculated before giving effect to management fees and carried interest, as applicable.
- Net IRR is an annualized since inception net internal rate of return of cash flows to and from the product and the product's residual value at the end of the measurement period. Net IRRs reflect returns to all investors. Net IRRs are calculated after giving effect to management fees and carried interest, as applicable, and all other expenses. An individual investor's IRR may differ from the reported IRR based on the timing of capital transactions.

Real Estate

(dollars in millions)	Year of Inception	AUM	Capital Raised	Invested Capital (3)	Realized Proceeds (4)	Unrealized Value (5)	Total Value	MoIC		IRR	
								Gross (6)	Net (7)	Gross (8)	Net (9)
Net Lease											
Blue Owl Real Estate Fund IV (1)	2017	\$ 1,133	\$ 1,250	\$ 1,250	\$ 1,412	\$ 569	\$ 1,981	1.75x	1.57x	26.0 %	21.1 %
Blue Owl Real Estate Net Lease Property Fund	2019	\$ 6,875	\$ 3,421	\$ 3,421	\$ 776	\$ 3,732	\$ 4,508	1.27x	1.24x	15.3 %	13.9 %
Blue Owl Real Estate Fund V (1)	2020	\$ 4,027	\$ 2,500	\$ 2,137	\$ 649	\$ 2,000	\$ 2,649	1.32x	1.24x	30.1 %	23.0 %
Blue Owl Real Estate Net Lease Trust (2)	2022	\$ 4,022	\$ 1,760	\$ 1,652	\$ 48	\$ 1,673	\$ 1,721	NM	NM	NM	NM
Blue Owl Real Estate Fund VI (1)	2022	\$ 4,529	\$ 3,686	\$ 193	\$ 1	\$ 193	\$ 194	NM	NM	NM	NM

- Information presented in the Invested Capital through IRR columns for these vehicles is presented on a quarter lag.
- Information presented in the AUM through Total Value columns for this vehicle is presented on a quarter lag due to the vehicle being a public filer with the SEC and has not yet filed its quarterly information as of our filing date. Additional information related to this vehicle can be found in its filings with the SEC, which are not part of this report.
- Invested capital includes investments by the general partner, capital calls, dividends reinvested and periodic investors closes, as applicable.
- Realized proceeds represent the sum of all cash distributions to all investors.
- Unrealized value represents the fund's NAV. There can be no assurance that unrealized values will be realized at the valuations indicated.
- Gross MoIC is calculated by adding total realized proceeds and unrealized values of a product's investments and dividing by the total amount of invested capital. Gross MoIC is calculated before giving effect to management fees and carried interest, as applicable.
- Net MoIC measures the aggregate value generated by a product's investments in absolute terms. Net MoIC is calculated by adding total realized proceeds and unrealized values of a product's investments and dividing by the total amount of invested capital. Net MoIC is calculated after giving effect to management fees and carried interest, as applicable, and all other expenses.
- Gross IRR is an annualized since inception gross internal rate of return of cash flows to and from the product and the product's residual value at the end of the measurement period. Gross IRRs are calculated before giving effect to management fees and carried interest, as applicable.
- Net IRR is an annualized since inception net internal rate of return of cash flows to and from the product and the product's residual value at the end of the measurement period. Net IRRs reflect returns to all investors. Net IRRs are calculated after giving effect to management fees and carried interest, as applicable, and all other expenses. An individual investor's IRR may differ from the reported IRR based on the timing of capital transactions.

GAAP Results of Operations Analysis
Three Months Ended September 30, 2023, Compared to the Three Months Ended September 30, 2022

<i>(dollars in thousands)</i>	Three Months Ended September 30,		\$ Change
	2023	2022	
Revenues			
Management fees, net (includes Part I Fees of \$97,621 and \$62,808)	\$ 386,009	\$ 338,377	\$ 47,632
Administrative, transaction and other fees	43,641	32,609	11,032
Total Revenues, Net	429,650	370,986	58,664
Expenses			
Compensation and benefits	213,976	234,745	(20,769)
Amortization of intangible assets	56,724	65,835	(9,111)
General, administrative and other expenses	65,485	67,972	(2,487)
Total Expenses	336,185	368,552	(32,367)
Other Loss			
Net losses on investments	(1,227)	(592)	(635)
Interest expense, net	(13,986)	(15,027)	1,041
Change in TRA liability	35	3,599	(3,564)
Change in warrant liability	(2,050)	(2,747)	697
Change in earnout liability	(2,074)	(1,760)	(314)
Total Other Loss	(19,302)	(16,527)	(2,775)
Income (Loss) Before Income Taxes	74,163	(14,093)	88,256
Income tax expense (benefit)	10,652	(4,085)	14,737
Consolidated and Combined Net Income (Loss)	63,511	(10,008)	73,519
Net (income) loss attributable to noncontrolling interests	(48,402)	12,068	(60,470)
Net Income Attributable to Blue Owl Capital Inc.	\$ 15,109	\$ 2,060	\$ 13,049

Revenues, Net

Management Fees. The increase in management fees was primarily due to the drivers below. See Note 6 to our Financial Statements for additional details on our GAAP management fees by strategy.

- Credit increased \$56.2 million due to continued fundraising and deployment of capital within new and existing Credit products, including an increase in Part I Fees of \$34.1 million driven by higher interest rates.
- GP Strategic Capital decreased \$20.5 million, primarily driven by \$21.5 million of catch-up fees related to additional closings in Blue Owl GP Stakes V during the prior period.
- Real Estate increased \$11.9 million due to continued fundraising and deployment of capital within new and existing Real Estate products, primarily ORENT and OREF VI.

Administrative, Transaction and Other Fees. The increase in administrative, transaction and other fees was driven primarily by the following:

- \$6.3 million increase in dealer manager revenues due to growth in the distribution of our retail BDCs, OCIC and OTIC; and
- \$3.9 million increase in administrative fees, driven by a higher level of reimbursable expenses due to the growth of our products and business overall.

Expenses

Compensation and Benefits. Compensation and benefits expenses decreased primarily due to the following:

- \$33.1 million decrease in equity-based compensation, reflecting a \$41.6 million decrease in acquisition-related equity-based compensation primarily due to the settlement of the First Oak Street Earnout in January 2023, partially offset by

an \$8.8 million increase in our other recurring annual equity grants driven by the additional grants made during the fourth quarter of 2022 in connection with year-end bonus compensation.

- \$9.9 million decrease in acquisition-related cash compensation, primarily due to the settlement of the First Oak Street Earnout in January 2023.
- \$22.0 million offsetting increase driven by higher compensation to existing employees, as well as increased headcount due to our continued growth.

Amortization of Intangible Assets. Amortization of intangible assets decreased primarily due to corporate actions taken during the first quarter of 2023, resulting in a change of the estimated useful lives of acquired trademarks. The remaining unamortized balances of the trademarks were expensed through June 30, 2023. See Note 3 to our Financial Statements for additional information.

General, Administrative and Other Expenses. General, administrative and other expenses decreased primarily due to the following:

- \$21.4 million decrease in distribution costs primarily related to our Credit products.
- \$7.9 million offsetting increase in professional fees driven by a \$7.0 million increase in Transaction Expenses (as defined below).
- \$6.8 million offsetting increase in occupancy costs driven by additional leased space to accommodate our continued growth.
- \$6.1 million offsetting increase in reimbursed expenses due to growth in our products and business overall. The remaining net change was across various categories.

Income Tax Expense (Benefit)

The change in income tax expense (benefit) was due to pre-tax income in the current period as a result of the drivers discussed above. Please see Note 10 to our Financial Statements for a discussion of the significant tax differences that impacted our effective tax rate.

Net (Income) Loss Attributable to Noncontrolling Interests

Net (income) loss attributable to noncontrolling interests primarily represents the allocation to Common Units (as defined in Note 1 to our Financial Statements) of their pro rata share of the Blue Owl Operating Group's post-Business Combination net income due to the drivers discussed above. The Common Units represent an approximately 67% and 69% weighted average economic interest in the Blue Owl Operating Group for the three months ended September 30, 2023 and September 30, 2022, respectively.

Nine Months Ended September 30, 2023, Compared to the Nine Months Ended September 30, 2022

As a result of the Wellfleet Acquisition, prior period amounts may not be comparable to current period amounts or expected future trends. Wellfleet's results of operations are included from April 1, 2022.

	Nine Months Ended September 30,		\$ Change
	2023	2022	
<i>(dollars in thousands)</i>			
Revenues			
Management fees, net (includes Part I Fees of \$275,423 and \$155,893)	\$ 1,116,663	\$ 870,334	\$ 246,329
Administrative, transaction and other fees	120,404	103,875	16,529
Realized performance income	506	—	506
Total Revenues, Net	1,237,573	974,209	263,364
Expenses			
Compensation and benefits	619,875	646,755	(26,880)
Amortization of intangible assets	243,532	192,246	51,286
General, administrative and other expenses	173,101	165,655	7,446
Total Expenses	1,036,508	1,004,656	31,852
Other Loss			
Net gains (losses) on investments	2,415	(710)	3,125
Interest expense, net	(41,127)	(42,912)	1,785
Change in TRA liability	8,187	(4,683)	12,870
Change in warrant liability	(3,550)	35,734	(39,284)
Change in earnout liability	(4,912)	(2,464)	(2,448)
Total Other Loss	(38,987)	(15,035)	(23,952)
Income (Loss) Before Income Taxes	162,078	(45,482)	207,560
Income tax expense (benefit)	22,494	(3,492)	25,986
Consolidated and Combined Net Income (Loss)	139,584	(41,990)	181,574
Net (income) loss attributable to noncontrolling interests	(103,299)	31,109	(134,408)
Net Income (Loss) Attributable to Blue Owl Capital Inc.	\$ 36,285	\$ (10,881)	\$ 47,166

Revenues, Net

Management Fees. The increase in management fees was primarily due to the drivers below. See Note 6 to our Financial Statements for additional details on our GAAP management fees by strategy.

- Credit increased \$201.5 million due to continued fundraising and deployment of capital within new and existing Credit products, including an increase in Part I Fees of \$118.2 million driven by higher interest rates.
- GP Strategic Capital increased \$12.9 million, primarily driven by continued fundraising in Blue Owl GP Stakes V.
- Real Estate increased \$31.9 million due to continued fundraising and deployment of capital within new and existing Real Estate products, primarily ORENT, OREF VI and ONLP.

Administrative, Transaction and Other Fees. The increase in administrative, transaction and other fees was driven primarily by the following:

- \$14.8 million increase in administrative fees, driven by a higher level of reimbursable expenses due to growth of our products and business overall.
- \$12.9 million increase in dealer manager revenues due to growth in the distribution of our retail BDCs.
- \$11.1 million offsetting decrease in fee income earned for services provided to portfolio companies, reflecting a lower volume of transactions on which we earn such fees.

Expenses

Compensation and Benefits. Compensation and benefits expenses decreased primarily due to the following:

- \$89.6 million decrease in equity-based compensation, reflecting a \$122.9 million decrease in acquisition-related equity-based compensation primarily due to the settlement of the First Oak Street Earnout (as described in Note 3 to the financial statements in our Annual Report) in January 2023, partially offset by an \$35.5 million increase in our other recurring annual equity grants driven by the additional grants made during the fourth quarter of 2022 in connection with year-end bonus compensation.
- \$29.5 million decrease in acquisition-related cash compensation, primarily due to the settlement of the First Oak Street Earnout in January 2023.
- \$93.3 million offsetting increase driven by higher compensation to existing employees, as well as increased headcount due to our continued growth.

Amortization of Intangible Assets. Amortization of intangible assets increased primarily due to corporate actions taken during the first quarter of 2023, resulting in a change of the estimated useful lives of acquired trademarks. The remaining unamortized balances of the trademarks were expensed through June 30, 2023. See Note 3 to our Financial Statements for additional information.

General, Administrative and Other Expenses. General, administrative and other expenses increased driven by the following:

- \$19.4 million increase in occupancy costs driven by additional leased space to accommodate our continued growth.
- \$14.0 million increase in reimbursed expenses due to growth in our products and business overall.
- \$19.3 million offsetting favorable change in expense support resulting from recoveries with certain products we manage.
- \$10.3 million offsetting decrease in distribution costs primarily related to our Credit products. The remaining net change was across various categories, driven by our continued growth.

Other Loss

Change in TRA Liability. The change in the TRA liability for the current period was driven by a change in the expected timing of future payments. The change in the TRA liability for the prior period was driven by a higher discount rate.

Change in Warrant Liability. The change in the warrant liability for the current period was driven by the increase in the price of our Class A Shares. The change in the warrant liability in the prior year period was driven by the decrease in the price of our Class A Shares. In August 2022, the Public Warrants were redeemed. See Note 1 to our Financial Statements for additional information.

Income Tax Expense (Benefit)

The change in income tax expense (benefit) was due to pre-tax income in the current period as a result of the drivers discussed above. Please see Note 10 to our Financial Statements for a discussion of the significant tax differences that impacted our effective tax rate.

Net (Income) Loss Attributable to Noncontrolling Interests

Net (income) loss attributable to noncontrolling interests primarily represents the allocation to Common Units (as defined in Note 1 to our Financial Statements) of their pro rata share of the Blue Owl Operating Group's net income or loss due to the drivers discussed above. The Common Units represented an approximately 68% and 70% weighted average economic interest in the Blue Owl Operating Group for the nine months ended September 30, 2023 and September 30, 2022, respectively.

Non-GAAP Analysis

In addition to presenting our results in accordance with GAAP, we present certain other financial measures that are not presented in accordance with GAAP. Management uses these measures in budgeting and to assess the operating results of our business, and we believe that this information enhances the ability of stockholders to analyze our performance from period to period. These non-GAAP financial measures supplement and should be considered in addition to and not in lieu of our GAAP results, and such measures should not be considered as indicative of our liquidity. Our non-GAAP measures may not be comparable to other similarly titled measures used by other companies. Please see “—Non-GAAP Reconciliations” for reconciliations of these measures to the most comparable measures prepared in accordance with GAAP.

Fee-Related Earnings and Related Components

Fee-Related Earnings is a supplemental non-GAAP measure of our core operating performance used to make operating decisions and assess our core operating results, focusing on whether our core revenue streams, primarily consisting of management fees, are sufficient to cover our core operating expenses. Management also reviews the components that comprise Fee-Related Earnings (i.e., FRE revenues and FRE expenses) on the same basis used to calculate Fee-Related Earnings, and such components are also non-GAAP measures and have been identified with the prefix “FRE” in the tables and discussion below.

Fee-Related Earnings exclude various items that are required for the presentation of our results under GAAP, including the following: noncontrolling interests in the Blue Owl Operating Partnerships; equity-based compensation expense; compensation expenses related to capital contributions in certain subsidiary holding companies that are in-turn paid as compensation to certain employees, as such contributions are not included in Fee-Related Earnings or Distributable Earnings; amortization of acquisition-related earnouts; amortization of intangible assets; “Transaction Expenses” as defined below; expense support payments and subsequent reimbursements; net gains (losses) on investments, net losses on retirement of debt; interest; changes in TRA, warrant and earnout liabilities; and taxes. Transaction Expenses are expenses incurred in connection with the Business Combination and other acquisitions and strategic transactions, including subsequent adjustments related to such transactions, that were not eligible to be netted against consideration or recognized as acquired assets and assumed liabilities in the relevant transactions. FRE revenues and FRE expenses also exclude realized performance income and related compensation expense, as well as revenues and expenses related to amounts reimbursed by our products, including administrative fees and dealer manager reallocated commissions, that have no impact to our bottom line operating results, and therefore FRE revenues and FRE expenses do not represent our total revenues or total expenses in any given period.

Distributable Earnings

Distributable Earnings is a supplemental non-GAAP measure of operating performance that equals Fee-Related Earnings plus or minus, as relevant, realized performance income and related compensation, interest expense, net, as well as amounts payable for taxes and payments made pursuant to the TRA. Amounts payable for taxes presents the current income taxes payable, excluding the impact of tax contingency-related accrued expenses or benefits, as such amounts are included when paid or received, related to the respective period’s earnings, assuming that all Distributable Earnings were allocated to the Registrant, which would occur following the exchange of all Blue Owl Operating Group Units for Class A Shares. Current income taxes payable and payments made pursuant to the TRA reflect the benefit of tax deductions that are excluded when calculating Distributable Earnings (e.g., equity-based compensation expenses, Transaction Expenses, tax goodwill, etc.). If these tax deductions were to be excluded from amounts payable for taxes, Distributable Earnings would be lower and our effective tax rate would appear to be higher, even though a lower amount of income taxes would have been paid or payable for a period’s earnings. We make these adjustments when calculating Distributable Earnings to more accurately reflect the net realized earnings that are expected to be or become available for distribution or reinvestment into our business. Management believes that Distributable Earnings can be useful as a supplemental performance measure to our GAAP results assessing the amount of earnings available for distribution.

Fee-Related Earnings and Distributable Earnings Summary

<i>(dollars in thousands)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
FRE revenues	\$ 412,771	\$ 362,973	\$ 1,191,650	\$ 953,382
FRE expenses	161,840	157,610	468,202	381,451
Net income (loss) allocated to noncontrolling interests included in Fee-Related Earnings	(3,102)	4,451	(5,123)	6,330
Fee-Related Earnings	\$ 247,829	\$ 209,814	\$ 718,325	\$ 578,261
Distributable Earnings	\$ 229,523	\$ 191,673	\$ 665,553	\$ 527,801

Fee-Related Earnings and Distributable Earnings for the three months ended September 30, 2023, increased as a result of higher FRE revenues in Credit and Real Estate, partially offset by higher FRE expenses, as further discussed below. Fee-Related Earnings and Distributable Earnings for the nine months ended September 30, 2023, increased as a result of higher FRE revenues in Credit, GP Strategic Capital and Real Estate, partially offset by higher FRE expenses, as further discussed below.

FRE Revenues

<i>(dollars in thousands)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Credit Strategies				
Diversified lending	\$ 159,461	\$ 126,492	\$ 460,642	\$ 340,853
Technology lending	52,889	29,905	148,676	76,738
First lien lending	4,525	4,213	13,758	11,867
Opportunistic lending	2,422	2,312	7,297	6,583
Liquid credit	6,590	6,778	20,244	13,073
Management Fees, Net	225,887	169,700	650,617	449,114
Administrative, transaction and other fees	14,722	13,667	40,755	51,536
FRE Revenues - Credit Strategies	240,609	183,367	691,372	500,650
GP Strategic Capital Strategies				
GP minority stakes	132,498	153,563	393,218	380,097
GP debt financing	4,613	3,532	11,990	9,990
Professional sports minority stakes	683	283	1,650	1,296
Management Fees, Net	137,794	157,378	406,858	391,383
Administrative, transaction and other fees	1,321	1,159	3,830	3,898
FRE Revenues - GP Strategic Capital Strategies	139,115	158,537	410,688	395,281
Real Estate Strategies				
Net lease	32,987	21,069	89,386	57,451
Management Fees, Net	32,987	21,069	89,386	57,451
Administrative, transaction and other fees	60	—	204	—
FRE Revenues - Real Estate Strategies	33,047	21,069	89,590	57,451
Total FRE Revenues	\$ 412,771	\$ 362,973	\$ 1,191,650	\$ 953,382

FRE Management Fees.

For the three months ended September 30, 2023, Credit FRE revenues increased due to continued fundraising and deployment of capital within existing Credit products, including increased Part I Fees of \$34.1 million driven by higher interest rates. The change in GP Strategic Capital FRE revenues reflects \$21.5 million of catch-up fees related to additional closings in Blue Owl GP Stakes V during the prior period. Real Estate FRE revenues increased due to continued fundraising and deployment of capital within existing Real Estate products, primarily ORENT and ONLP.

For the nine months ended September 30, 2023, Credit FRE revenues increased due to continued fundraising and deployment of capital within new and existing Credit products, including increased Part I Fees of \$118.2 million driven by higher interest rates. GP Strategic Capital FRE revenues increased due to continued fundraising in Blue Owl GP Stakes V. Real Estate FRE revenues increased due to continued fundraising and deployment of capital within new and existing Real Estate products, primarily OREF VI and ORENT.

FRE Administrative, Transaction and Other Fees.

For the three months ended September 30, 2023, the increase in FRE administrative, transaction and other fees was driven primarily by an increase in fee income earned for services provided to portfolio companies.

For the nine months ended September 30, 2023, the decrease in FRE administrative, transaction and other fees was driven primarily by a decrease in fee income earned for services provided to portfolio companies, reflecting a lower volume of transactions on which we earn such fees.

FRE Expenses

<i>(dollars in thousands)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
FRE compensation and benefits	\$ 116,197	\$ 98,535	\$ 335,418	\$ 259,313
FRE general, administrative and other expenses	45,643	59,075	132,784	122,138
Total FRE Expenses	\$ 161,840	\$ 157,610	\$ 468,202	\$ 381,451

FRE Compensation and Benefits.

For the three months ended September 30, 2023, FRE compensation and benefits expenses increased, driven by higher compensation to existing employees, as well as increased headcount due to our continued growth.

For the nine months ended September 30, 2023, FRE compensation and benefits expenses increased, driven by higher compensation to existing employees, as well as increased headcount due to our continued growth.

FRE General, Administrative and Other Expenses.

For the three months ended September 30, 2023, FRE general, administrative and other expenses decreased, primarily due to a decrease in distribution costs of \$27.6 million, primarily related to our Credit products, partially offset by an increase of \$6.8 million in occupancy costs, driven by additional leased space, with the remaining net change across various categories, driven by our continued growth.

For the nine months ended September 30, 2023, FRE general, administrative and other expenses increased, due to an increase of \$19.4 million in occupancy costs driven by additional leased space to accommodate our continued growth and other various categories driven by our continued growth, partially offset by a decrease in distribution costs of \$23.0 million primarily related to our Credit products.

Non-GAAP Reconciliations

The table below presents the reconciliation of the non-GAAP measures presented throughout this MD&A. Please see “—Non-GAAP Analysis” for important information regarding these measures.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
<i>(dollars in thousands)</i>				
GAAP Net Income (Loss) Attributable to Class A Shares	\$ 15,109	\$ 2,060	\$ 36,285	\$ (10,881)
Net income (loss) attributable to noncontrolling interests	48,402	(12,068)	103,299	(31,109)
Income tax expense (benefit)	10,652	(4,085)	22,494	(3,492)
GAAP Income (Loss) Before Income Taxes	74,163	(14,093)	162,078	(45,482)
Net income (loss) allocated to noncontrolling interests included in Fee-Related Earnings	(3,102)	4,451	(5,123)	6,330
Strategic Revenue-Share Purchase consideration amortization	10,659	9,770	30,198	27,614
Realized performance income	—	—	(506)	—
Realized performance compensation	—	—	177	—
Equity-based compensation - other	36,185	27,381	104,017	69,200
Equity-based compensation - acquisition related	21,192	62,831	62,768	185,624
Equity-based compensation - Business Combination grants	17,597	17,864	52,290	54,538
Acquisition-related cash earnout amortization	6,567	16,515	19,163	48,708
Capital-related compensation	1,894	972	5,452	2,652
Amortization of intangible assets	56,724	65,835	243,532	192,246
Transaction Expenses	8,000	976	11,817	8,138
Expense support	(1,352)	785	(6,525)	13,658
Net gains (losses) on investments	1,227	592	(2,415)	710
Change in TRA liability	(35)	(3,599)	(8,187)	4,683
Change in warrant liability	2,050	2,747	3,550	(35,734)
Change in earnout liability	2,074	1,760	4,912	2,464
Interest expense, net	13,986	15,027	41,127	42,912
Fee-Related Earnings	247,829	209,814	718,325	578,261
Realized performance income	—	—	506	—
Realized performance compensation	—	—	(177)	—
Interest expense, net	(13,986)	(15,033)	(41,127)	(42,912)
Taxes and TRA payments	(4,320)	(3,108)	(11,974)	(7,548)
Distributable Earnings	229,523	191,673	665,553	527,801
Interest expense, net	13,986	15,033	41,127	42,912
Taxes and TRA payments	4,320	3,108	11,974	7,548
Fixed assets depreciation and amortization	2,903	235	7,406	694
Adjusted EBITDA	\$ 250,732	\$ 210,049	\$ 726,060	\$ 578,955

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
<i>(dollars in thousands)</i>				
GAAP Revenues	\$ 429,650	\$ 370,986	\$ 1,237,573	\$ 974,209
Strategic Revenue-Share Purchase consideration amortization	10,659	9,770	30,198	27,614
Realized performance income	—	—	(506)	—
Reimbursed expenses	(27,538)	(17,783)	(75,615)	(48,441)
FRE Revenues	\$ 412,771	\$ 362,973	\$ 1,191,650	\$ 953,382

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
<i>(dollars in thousands)</i>				
GAAP Compensation and Benefits	\$ 213,976	\$ 234,745	\$ 619,875	\$ 646,755
Realized performance compensation	—	—	(177)	—
Equity-based compensation - other	(36,185)	(27,381)	(104,017)	(68,478)
Equity-based compensation - acquisition related	(21,192)	(62,831)	(62,768)	(185,624)
Equity-based compensation - Business Combination grants	(17,597)	(17,864)	(52,290)	(54,538)
Acquisition-related cash earnout amortization	(6,567)	(16,515)	(19,163)	(48,708)
Capital-related compensation	(1,894)	(973)	(5,452)	(2,652)
Reimbursed expenses	(14,344)	(10,646)	(40,590)	(27,442)
FRE Compensation and Benefits	\$ 116,197	\$ 98,535	\$ 335,418	\$ 259,313

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
<i>(dollars in thousands)</i>				
GAAP General, Administrative and Other Expenses	\$ 65,485	\$ 67,972	\$ 173,101	\$ 165,655
Equity-based compensation - other	—	—	—	(722)
Transaction Expenses	(8,000)	(976)	(11,817)	(8,138)
Expense support	1,352	(785)	6,525	(13,658)
Reimbursed expenses	(13,194)	(7,136)	(35,025)	(20,999)
FRE General, Administrative and Other Expenses	\$ 45,643	\$ 59,075	\$ 132,784	\$ 122,138

Liquidity and Capital Resources

Overview

We rely on management fees as the primary source of our operating liquidity. From time to time we may rely on the use of our Revolving Credit Facility between management fee collection dates, which generally occur on a quarterly basis. We may also rely on our Revolving Credit Facility for liquidity needed to fund acquisitions, which we may replace with longer-term financing, subject to market conditions.

We ended the third quarter of 2023 with \$76.7 million of cash and cash equivalents and approximately \$1.3 billion available under our Revolving Credit Facility. Based on management's experience and our current level of liquidity and assets under management, we believe that our current liquidity position and cash generated from management fees will continue to be sufficient to meet our anticipated working capital needs for at least the next 12 months.

Over the short and long term, we may use cash and cash equivalents, issue additional debt or equity securities, or may seek other sources of liquidity to:

- Grow our existing investment management business.
- Expand, or acquire, into businesses that are complementary to our existing investment management business or other strategic growth initiatives.
- Pay operating expenses, including cash compensation to our employees.
- Repay debt obligations and interest thereon.
- Opportunistically repurchase Class A Shares on the open market, as well as pay withholding taxes on net settled, vested RSUs.
- Pay income taxes and amounts due under the TRA.
- Pay dividends to holders of our Class A Shares, as well as make corresponding distributions to holders of Common Units at the Blue Owl Operating Group level.
- Fund debt and equity investment commitments to existing or future products.

Debt Obligations

As of September 30, 2023, our long-term debt obligations consisted of \$59.8 million aggregate principal amount of 7.397% Senior Notes due 2028 (the “2028 Notes”), \$700.0 million aggregate principal amount of 3.125% Senior Notes due 2031 (the “2031 Notes”), \$400.0 million aggregate principal amount of 4.375% Senior Notes due 2032 (the “2032 Notes”) and \$350.0 million aggregate principal amount of 4.125% Senior Notes due 2051 (the “2051 Notes”) and collectively with the 2028 Notes, 2031 Notes and the 2032 Notes, the “Notes”). We also had \$270.0 million outstanding under our Revolving Credit Facility as of September 30, 2023, which was fully repaid subsequent to quarter end. We expect to use cash on hand to pay interest and principal due on our financing arrangements over time, which would reduce amounts available for dividends and distributions to our stockholders. We may choose to refinance all or a portion of any amounts outstanding on or prior to their respective maturity dates by issuing new debt, which could result in higher borrowing costs. We may also choose to repay borrowing by using proceeds from the issuance of equity or other securities, which would dilute stockholders. See Note 4 to our Financial Statements and the financial statements in our Annual Report for additional information regarding our debt obligations.

Management regularly reviews Adjusted EBITDA to assess our ability to service our debt obligations, and as such believes that such measure is meaningful to our investors. Adjusted EBITDA is equal to Distributable Earnings plus interest expense, net, taxes payable and TRA payments, and fixed assets depreciation and amortization. Adjusted EBITDA is a non-GAAP financial measure that supplements and should be considered in addition to and not in lieu of our GAAP results, and such measure should not be considered as indicative of our liquidity. Adjusted EBITDA may not be comparable to other similarly titled measures used by other companies. Adjusted EBITDA was \$250.7 million and \$726.1 million for the three and nine months ended September 30, 2023, respectively. Please see “—Non-GAAP Reconciliations” for reconciliations of Adjusted EBITDA to the most comparable measures prepared in accordance with GAAP.

Tax Receivable Agreement

As discussed in Note 11 to our Financial Statements, we may in the future be required to make payments under the TRA. As of September 30, 2023, assuming no material changes in the relevant tax law and that we generate sufficient taxable income to realize the full tax benefit of the increased amortization resulting from the increase in tax basis of certain Blue Owl Operating Group assets, we expect to pay approximately \$961.0 million under the TRA (such amount excludes the adjustment to fair value for the portion classified as contingent consideration). Future cash savings and related payments under the TRA in respect of subsequent exchanges of Blue Owl Operating Group Units for Class A or B Shares would be in addition to these amounts.

Payments under the TRA are anticipated to increase the tax basis adjustment and, consequently, result in increasing annual amortization deductions in the taxable years of and after such increases to the original basis adjustments, and potentially will give rise to increasing tax savings with respect to such years and correspondingly increasing payments under the TRA.

The obligation to make payments under the TRA is an obligation of Blue Owl GP, and any other corporate taxpaying entities that in the future may hold GP Units (as defined in Note 1 to our Financial Statements) and not of the Blue Owl Operating Group. We may need to incur debt to finance payments under the TRA to the extent the Blue Owl Operating Group does not distribute cash to Registrant or Blue Owl GP in an amount sufficient to meet our obligations under the TRA.

The actual increase in tax basis of the Blue Owl Operating Group assets resulting from an exchange or from payments under the TRA, as well as the amortization thereof and the timing and amount of payments under the TRA, will vary based upon a number of factors, including the following:

- The amount and timing of our taxable income will impact the payments to be made under the TRA. To the extent that we do not have sufficient taxable income to utilize the amortization deductions available as a result of the increased tax basis in the Blue Owl Operating Partnerships’ assets, payments required under the TRA would be reduced.
- The price of our Class A Shares at the time of any exchange will determine the actual increase in tax basis of the Blue Owl Operating Partnerships’ assets resulting from such exchange; payments under the TRA resulting from future exchanges, if any, will be dependent in part upon such actual increase in tax basis.
- The composition of the Blue Owl Operating Group assets at the time of any exchange will determine the extent to which we may benefit from amortizing the increased tax basis in such assets and thus will impact the amount of future payments under the TRA resulting from any future exchanges.
- The extent to which future exchanges are taxable will impact the extent to which we will receive an increase in tax basis of the Blue Owl Operating Group assets as a result of such exchanges, and thus will impact the benefit derived by us and the resulting payments, if any, to be made under the TRA.

- The tax rates in effect at the time any potential tax savings are realized, which would affect the amount of any future payments under the TRA.

Depending upon the outcome of these and other factors, payments that we may be obligated to make under the TRA in respect of exchanges could be substantial. In light of the numerous factors affecting our obligation to make payments under the TRA, the timing and amounts of any such actual payments are not reasonably ascertainable.

Share Repurchases and RSUs Withheld for Tax Withholding

On May 4, 2022, our Board authorized the repurchase of up to \$150.0 million of Class A Shares (the “Program”). Under the Program, repurchases may be made from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing and the actual numbers repurchased will depend on a variety of factors, including legal requirements, price and economic and market conditions. The Program may be changed, suspended or discontinued at any time and will terminate upon the earlier of (i) the purchase of all shares available under the Program or (ii) December 31, 2024. There were no repurchases made under the Program during the three and nine months ended September 30, 2023. During the three months ended September 30, 2022, we repurchased 1,021,079 Class A Shares for an aggregate amount of \$9.8 million, excluding commission costs. The Program replaced the previously authorized program under which we repurchased 2,000,000 shares during the first quarter of 2022.

Additionally, pursuant to the terms of our RSU agreements, upon the vesting of RSUs to employees, we may net settle awards to satisfy employee tax withholding obligations. In such instances, we cancel a number of RSUs equivalent in value to the amount of tax withholding payments that we make on behalf of employees out of available cash. During the three and nine months ended September 30, 2023, 542,167 RSUs with a fair value of \$6.4 million and 901,113 RSUs with a fair value of \$11.2 million, respectively, were withheld to satisfy tax withholding obligations. During the three and nine months ended September 30, 2022, 45,668 RSUs with a fair value of \$0.6 million and 152,838 with a fair value of \$1.9 million, respectively, were withheld to satisfy tax withholding obligations.

Oak Street Cash Earnout and Wellfleet Earnout

A portion of the Oak Street Cash Earnout and the Wellfleet Earnout (each as defined in Note 3 to the financial statements in our Annual Report) is classified as a liability and represents the fair value of the obligation to make future cash payments that would need to be made if all the respective Oak Street Triggering Events and Wellfleet Triggering Events occur. In April 2023, we modified our purchase agreement with the Wellfleet sellers, such that Wellfleet Earnout Shares will be delivered in cash in lieu of Wellfleet Earnout Shares. As we approach each Triggering Event, we generally would expect the respective liabilities to increase due to the passage of time, which would result in mark-to-market losses being recognized in our consolidated statement of operations. Further, the cash portion classified as compensation expense will be expensed and a corresponding accrued compensation liability will be recorded over the service period. To the extent we have insufficient cash on hand or that we opt to, we may rely on debt or equity financing to facilitate these transactions in the future. In January 2023, the Oak Street Triggering Event occurred with respect to the First Oak Street Earnout. In April 2023, the Wellfleet Triggering Event occurred with respect to the First Wellfleet Earnout. For details on the Oak Street Cash Earnout and Wellfleet Earnouts, see Note 8 to our Financial Statements and Note 3 to the financial statements in our Annual Report for additional information.

Dividends and Distributions

For the third quarter of 2023, we declared a dividend of \$0.14 to holders of record as of the close of business on November 20, 2023, which will be paid on November 30, 2023. Starting in 2023, we moved to a fixed quarterly dividend based on our expected annual Distributable Earnings for the current fiscal year, which will be reassessed on an annual basis. We set the target annual dividend for fiscal year 2023 at \$0.56 per Class A Share (representing a fixed quarterly dividend of \$0.14 per Class A Share), subject to the approval of the Board each quarter on or prior to each quarterly distribution date and in compliance with Delaware law, and such dividends are paid following the end of each quarter.

We intend to increase our fixed dividend each year, in line with our expected growth in Distributable Earnings. When setting our dividend, our Board considers Blue Owl's share of Distributable Earnings, and makes adjustments as necessary or appropriate to provide for the conduct of our business, to make appropriate investments in our business and products, including funding of GP commitments and potential strategic transactions; to provide for future cash requirements such as tax-related payments, operating reserves, fixed asset purchases, purchases under the Company's share repurchase program and dividends to stockholders for any ensuing quarter; or to comply with applicable law and the Company's contractual obligations. All of the foregoing is subject to the qualification that the declaration and payment of any dividends are at the sole discretion of our Board, and our Board may change our dividend policy at any time, including, without limitation, to reduce or eliminate dividends entirely.

The Blue Owl Operating Partnerships will make cash distributions ("Tax Distributions") to the partners of such partnerships, including to Blue Owl GP, if we determine that the taxable income of the relevant partnership will give rise to taxable income for its partners. Generally, Tax Distributions will be computed based on our estimate of the taxable income of the relevant partnership allocable to a partner multiplied by an assumed tax rate equal to the highest effective marginal combined U.S. federal, New York State and New York City income tax rates prescribed for an individual or corporate resident in New York City (taking into account certain assumptions set forth in the relevant partnership agreements). Tax Distributions will be made only to the extent distributions from the Blue Owl Operating Partnerships for the relevant year were otherwise insufficient to cover the estimated assumed tax liabilities.

Holders of our Class A and B Shares may not always receive distributions or may receive lower distributions on a per share basis at a time when we, indirectly through Blue Owl GP, and holders of our Common Units are receiving distributions on their interests, as distributions to the Registrant and Blue Owl GP may be used to settle tax and TRA liabilities, if any, and other obligations.

Dividends are expected to be treated as qualified dividends under current law to the extent of the Company's current and accumulated earnings and profits, with any excess dividends treated as a return of capital to the extent of a stockholder's basis, and any remaining excess generally treated as gain realized on the sale or other disposition of stock.

Risks to our Liquidity

Our ability to obtain financing provides us with additional sources of liquidity. Any new financing arrangement that we may enter into may have covenants that impose additional limitations on us, including with respect to making distributions, entering into business transactions or other matters, and may result in increased interest expense. If we are unable to secure financing on terms that are favorable to us, our business may be adversely impacted. No assurance can be given that we will be able to issue new debt, enter into new credit facilities or issue equity or other securities in the future on attractive terms or at all.

Adverse market conditions, including from unexpectedly high and persistent inflation, an increasing interest rate environment, geopolitical events, and the current instability experienced by some financial institutions, may negatively impact our liquidity. Cash flows from management fees may be impacted by a slowdown or a decline in fundraising and deployment, as well as declines in the value of investments held in certain of our products. We hold the majority of our cash balances with a single highly rated financial institution and such balances are in excess of Federal Deposit Insurance Corporation insured limits. See "Item 1A. Risk Factors — Risks Related to Macroeconomic Factors" in our Annual Report and "Item 1A. Risk Factors — Difficult market and political conditions may reduce the value or hamper the performance of the investments made by our products or impair the ability of our products to raise or deploy capital" in our quarterly report on Form 10-Q for the quarter ended March 31, 2023.

LIBOR Transition

On March 5, 2021, the U.K. Financial Conduct Authority announced that it would phase out the London Interbank Offered Rate ("LIBOR") as a benchmark immediately after December 31, 2021, for sterling, euro, Japanese yen, Swiss franc and 1-week and 2-month U.S. Dollar settings and immediately after June 30, 2023, the remaining U.S. Dollar settings. Our Notes are fixed rate borrowings, and therefore the LIBOR phase out will not have an impact on this borrowing. The Revolving Credit Facility is subject to the secured overnight financing rate ("SOFR") at our option, or alternative rates that are not tied to LIBOR. Certain of our products hold investments and have borrowings that are tied to LIBOR, and we continue to focus on managing any risk related to those exposures. Our senior management has oversight of these transition efforts. See "Item 1A. Risk Factors—Risks Related to Our Legal and Regulatory Environment—Changes to the method of determining LIBOR or the selection of a replacement for LIBOR may affect the value of investments held by our products" in our Annual Report.

Cash Flows Analysis

(dollars in thousands)	Nine Months Ended September 30,		\$ Change
	2023	2022	
<i>Net cash provided by (used in):</i>			
Operating activities	\$ 640,796	\$ 452,393	\$ 188,403
Investing activities	(94,110)	(345,874)	251,764
Financing activities	(538,070)	(109,552)	(428,518)
Net Change in Cash and Cash Equivalents	\$ 8,616	\$ (3,033)	\$ 11,649

Operating Activities. Our net cash flows from operating activities are generally comprised of management fees, less cash used for operating expenses, including interest paid on our debt obligations. One of our largest operating cash outflows generally relates to bonus expense, which are generally paid out during the first quarter of the year following the expense. Net cash flows from operating activities increased from the prior year period due to higher management fees, partially offset by operating expenses, in particular higher bonus payments made during the first quarter related to the prior year.

Included in the nine months ended September 30, 2023, were the cash outflows of the portion of the First Oak Street Earnout classified as contingent consideration that settled in January 2023; the amount paid up to the acquisition-date fair value was included in financing activities and the remainder (i.e., accretion since the acquisition date) was included in operating activities.

Investing Activities. Cash flows from investing activities for the nine months ended September 30, 2023, were primarily related to purchases of investments in our Real Estate products, cash outflows related to office space-related leasehold improvements, as well as cash consideration paid in connection with the Par-Four Acquisition. In addition, investment activities included inflows from repayments on our notes receivable. Cash flows from investing activities for the nine months ended September 30, 2022, were primarily related to cash consideration paid in connection with the Wellfleet Acquisition. In addition, investment activities also included cash outflows related to office space-related leasehold improvements and investments by us into our products.

Financing Activities. Cash flows from financing activities for the nine months ended September 30, 2023, were primarily driven by dividends on our Class A Shares and related distributions on our Common Units (noncontrolling interests). In addition, we had borrowings and repayments under our Revolving Credit Facility, as well as the issuance of our 2028 Notes, which borrowings were used to finance working capital needs and general capital purposes. Included in the nine months ended September 30, 2023, were a portion of the cash outflows related to the First Oak Street Earnout classified as contingent consideration that settled in January 2023, as discussed above.

Cash flows from financing activities for the nine months ended September 30, 2022, were primarily driven by dividends on our Class A Shares and related distributions on our Common Units (noncontrolling interests). Our cash flows from financing activities also benefited from a net increase related to the proceeds from our 2032 Notes, which were used to finance working capital needs and general capital purposes, partially offset by repayments under our Revolving Credit Facility.

Critical Accounting Estimates

We prepare our Financial Statements in accordance with U.S. GAAP. In applying many of these accounting principles, we make estimates that affect the reported amounts of assets, liabilities, revenues and expenses in the Financial Statements. We base our estimates on historical experience and other factors that we believe are reasonable under the circumstances. These estimates, however, are subjective and subject to change, and actual results may differ materially from our current estimates due to the inherent nature of these estimates, including geopolitical, macro-environmental and other uncertainty. For a summary of our significant accounting policies, see Note 2 to our Financial Statements and the financial statements in our Annual Report.

Estimation of Fair Values

Investments Held by our Products

The fair value of the investments held by our products in our Credit and Real Estate platforms is the primary input to the calculation for the majority of our management fees. Management fees from our GP Strategic Capital and other Real Estate products are generally based on commitments or investment cost, so our management fees are generally not impacted by changes in the estimated fair values of investments held by these products. However, to the extent that management fees are calculated based on investment cost of the product's investments, the amount of fees that we may charge will increase or decrease from the effect of changes in the cost basis of the product's investments, including potential impairment losses. In the absence of observable market prices, we use valuation methodologies applied on a consistent basis and assumptions that we believe market participants would use to determine the fair value of the investments. For investments where little market activity exists, the determination of fair value is based on the best information available, we incorporate our own assumptions and involves a significant degree of judgment, and the consideration of a combination of internal and external factors.

Our products generally value their investments at fair value, as determined in good faith by each product's respective board of directors or valuation committee, as applicable, based on, among other things, the input of third party valuation firms and taking into account the nature and realizable value of any collateral, an investee's ability to make payments and its earnings, the markets in which the investee operates, comparison to publicly traded companies, discounted cash flows, current market interest rates and other relevant factors. Because such valuations are inherently uncertain, the valuations may fluctuate significantly over time due to changes in market conditions. These valuations would, in turn, have corresponding proportionate impacts on the amount of management fees that we may earn from certain products on which revenues are based on the fair value of investments.

TRA Liability

We carry a portion of our TRA liability at fair value, as it is contingent consideration related to the Dyal Acquisition (as defined in Note 1 to our Financial Statements). The valuation of this portion of the TRA liability is mostly sensitive to our expectation of future cash savings that we may ultimately realize related to our tax goodwill and other intangible assets deductions. We then apply a discount rate that we believe is appropriate given the nature of and expected timing of payments of the liability. A decrease in the discount rate assumption would result in an increase in the fair value estimate of the liability, which would have a correspondingly negative impact on our GAAP results of operations. However, payments under the TRA are ultimately only made to the extent we realize the offsetting cash savings on our income taxes due to the tax goodwill and other intangibles deduction. See Note 9 to our Financial Statements for additional details.

Earnout Liability and Warrant Liability

The fair values of our earnout liability and warrant liability were determined using various significant unobservable inputs, including a discount rate and our best estimate of expected volatility and expected holding periods. Changes in the estimated fair values of these liabilities may have material impacts on our results of operations in any given period, as any increases in these liabilities have a corresponding negative impact on our GAAP results of operations. See Note 9 to our Financial Statements for additional details.

Equity-based Compensation

The grant-date fair values of our RSU and Incentive Unit (both defined in Note 1 to our Financial Statements) grants, as well as the Wellfleet Earnouts are generally determined using our Class A Share price on the grant date, adjusted for the lack of dividend participation during the vesting period, and the application of a discount for lack of marketability on RSUs and Incentive Units that are subject to post-vesting transfer restrictions. The higher these discounts, the lower the compensation expense taken over time for these grants.

For the Oak Street Earnout Units that were classified as equity-based compensation for GAAP, we determined the grant date fair value using Monte Carlo simulations that had various significant unobservable inputs. The assumptions used have a material impact on the valuation of these grants, and include our best estimate of expected volatility, expected holding periods and appropriate discounts for lack of marketability. The higher the expected volatility, the higher the compensation expense taken for these grants. The higher the expected holding periods and discount for lack of marketability, the lower the compensation expense taken for these grants. See Note 8 to our Financial Statements and the financial statements in our Annual Report for additional details.

Deferred Tax Assets

Substantially all of our deferred tax assets relate to goodwill and other intangible assets deductible for tax purposes, as well as payments expected to be made under the TRA. In accordance with relevant tax rules, we expect to take substantially all of these goodwill and other intangible deductions over a 15-year period following the applicable transaction. To the extent we generate insufficient taxable income to take the full deduction in any given year, we will generate a net operating loss (“NOL”) that is available for us to use over an indefinite carryforward period in order to fully realize the deferred tax assets.

When evaluating the realizability of deferred tax assets, all evidence—both positive and negative—is considered. This evidence includes, but is not limited to, expectations regarding future earnings, future reversals of existing temporary tax differences and tax planning strategies. We did not take into account any tax planning strategies when arriving at this conclusion; however, the other assumptions underlying the taxable income estimates, are based on our near-term operating model. If we experience a significant decline in AUM for any extended time during the period for which these estimates relate and we do not otherwise experience offsetting growth rates in other periods, we may not generate taxable income sufficient to realize the deferred tax assets and may need to record a valuation allowance. However, given the indefinite carryforward period available for NOLs and the conservative estimates used to prepare the taxable income projections, the sensitivity of our estimates and assumptions are not likely to have a material impact on our conclusion that a valuation allowance is not needed.

Goodwill and Other Intangible Assets

Our ongoing accounting for goodwill and other intangible assets requires us to make significant estimates and assumptions when evaluating these assets for impairment. We generally undertake a qualitative review of factors that may indicate whether an impairment exists. We take into account factors such as the adverse impacts to FPAUM and management fees, general economic conditions, and various other factors that require judgement in deciding whether a quantitative analysis should be undertaken. Our evaluation for indicators of impairment may not capture a potential impairment, which could result in an overstatement of the carrying values of goodwill and other intangible assets. We also estimate the useful lives of our finite-lived intangible assets for purposes of amortization. The useful lives are based on our judgment of the expected future economic benefits of the assets. Changes in estimated useful lives could result in significant changes to the amount of amortization expense recognized in future periods.

Variable Interest Entities

The determination of whether to consolidate a variable interest entity (“VIE”) under GAAP requires a significant amount of judgment concerning the degree of control over an entity by its holders of variable interests. To make these judgments, we conduct an analysis, on a case-by-case basis, of whether we are the primary beneficiary and are therefore required to consolidate an entity. We continually reconsider whether we should consolidate a VIE. Upon the occurrence of certain events, such as modifications to organizational documents and investment management agreements of our products, we will reconsider our conclusion regarding the status of an entity as a VIE. Our judgement when analyzing the status of an entity and whether we consolidate an entity could have a material impact on individual line items within our Financial Statements, as a change in our conclusion would have the effect of grossing up the assets, liabilities, revenues and expenses of the entity being evaluated. In light of the relevantly insignificant direct and indirect investments into our products, the likelihood of a reasonable change in our estimation and judgement would likely not result in a change in our conclusions to consolidate or not consolidate any VIEs to which we have exposure.

Impact of Changes in Accounting on Recent and Future Trends

We believe that none of the changes to GAAP that went into effect during the nine months ended September 30, 2023, or that have been issued but that we have not yet adopted, are expected to materially impact our future trends.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Our primary exposure to market risk is the indirect impact that movements in the fair value of investments in products has on our management fees. In our Credit products, our management fees are generally based on the fair value of the gross assets held by such products, and therefore changes in the fair value of those assets impacts the management fees we earn in any given period. These management fees will be increased (or reduced) in direct proportion to the effect of changes in the market value of our investments in the related funds. The proportion of our management fees that are based on fair value is dependent on the number and types of investment funds in existence and the current stage of each fund's life cycle. Management fees from our GP Strategic Capital and Real Estate products, however, are generally based on capital commitments or investment cost, and therefore management fees are not materially impacted by changes in fair values of the underlying investments held by those products. To the extent that management fees are calculated based on investment cost of the product's investments, the amount of fees that we may charge will increase or decrease from the effect of changes in the cost basis of the product's investments, including potential impairment losses.

Interest Rate Risk

Our Notes bear interest at fixed rates. Borrowings under our Revolving Credit Facility bear interest at a variable rate based on SOFR (or an alternative base rate at our option). An increase or decrease in interest rates by 100 basis points is not expected to have a material impact on our interest expense.

We are also subject to interest rate risk through the investments we hold in our products. An increase in interest rates would be expected to negatively affect the fair value of investments that accrue interest income at fixed rates and therefore negatively impact net change in unrealized gains on investments of the relevant product. The actual impact is dependent on the average duration and the amount of such holdings. Conversely, investments that accrue interest at variable rates would be expected to benefit from an increase in interest rates because these investments would generate higher levels of current income. This would positively impact interest and dividend income but have an offsetting decrease in the fair value of the investments and negatively impact the net change in unrealized gains of the products. An increase in interest rates would also be expected to result in an increase in borrowing costs in any of our products that borrow funds based on floating rates. In the cases where our products pay management fees based on NAV or total assets (including assets purchased with leverage), we would expect our management fees (including Part I Fees) to experience a change in direction and magnitude corresponding to that experienced by the underlying product.

Credit Risk

We generally endeavor to minimize our risk of exposure by limiting to reputable financial institutions the counterparties with which we enter into financial transactions. As of September 30, 2023 and December 31, 2022, we held the majority of our cash balances with a single highly rated financial institution and such balances are in excess of Federal Deposit Insurance Corporation insured limits. We seek to mitigate this exposure by monitoring the credit standing of these financial institutions. See "Item 1A. Risk Factors — Risks Related to Macroeconomic Factors" in our Annual Report and "Item 1A. Risk Factors — Difficult market and political conditions may reduce the value or hamper the performance of the investments made by our products or impair the ability of our products to raise or deploy capital" in our quarterly report on Form 10-Q for the quarter ended March 31, 2023.

Item 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, that are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired objectives.

Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2023. Based upon that evaluation and subject to the foregoing, our principal executive officer and principal financial officer concluded that, as of September 30, 2023, the design and operation of our disclosure controls and procedures were effective to accomplish their objectives at the reasonable assurance level.

Changes in Internal Control over Financial Reporting

There has been no change in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended September 30, 2023, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

We may from time to time be involved in litigation and claims incidental to the conduct of our business. Our business is also subject to extensive regulation, which may result in regulatory proceedings against us. See “Item 1A. Risk Factors” in our Annual Report. We are not currently subject to any pending legal (including judicial, regulatory, administrative or arbitration) proceedings that we expect to have a material impact on our Financial Statements. However, given the inherent unpredictability of these types of proceedings and the potentially large and/or indeterminate amounts that could be sought, an adverse outcome in certain matters could have a material effect on our financial results in any particular period. See Note 11 to our Financial Statements for additional information.

Item 1A. Risk Factors.

Some factors that could cause our actual results to differ materially from those results in this report are described as risks in our quarterly report on Form 10-Q for the quarter ended March 31, 2023 and our Annual Report. Any of these factors could materially and adversely affect our business, financial condition, results of operations and cash flows. As of the date of this report, there have been no material changes to the risk factors previously disclosed in our quarterly report on Form 10-Q for the quarter ended March 31, 2023 and our Annual Report. We may, however, disclose changes to such factors or disclose additional factors from time to time in our future filings with the SEC.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None.

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Mine Safety Disclosures.

None.

Item 5. Other Information.

Rule 10b5-1 Trading Plans

During the fiscal quarter ended September 30, 2023, none of our directors or executive officers adopted or terminated any contract, instruction or written plan for the purchase or sale of our securities to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any “non-Rule 10b5-1 trading arrangement.”

Item 6. Exhibits

See Exhibit Index on the following page.

Exhibit Index

Exhibit Number	Description
3.1	Certificate of Incorporation of Blue Owl Capital Inc., as amended (incorporated by reference to Exhibit 3.1 of Blue Owl Capital Inc. Current Report on Form 10-Q filed on May 5, 2022)
3.2	Amended and Restated Bylaws of Blue Owl Capital Inc. (incorporated by reference to Exhibit 3.2 of Blue Owl Capital Inc. Quarterly Report on Form 10-Q filed on November 9, 2021)
31.1 *	Certification of the Co-Chief Executive Officer, pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 *	Certification of the Co-Chief Executive Officer, pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.3 *	Certification of the Chief Financial Officer, pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 **	Certification of the Co-Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 **	Certification of the Co-Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.3 **	Certification of the Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101*	Interactive data files pursuant to Rule 405 of Regulation S-T, formatted in Inline XBRL (eXtensible Business Reporting Language): (i) the Consolidated and Combined Statements of Financial Condition as of September 30, 2023 and December 31, 2022, (ii) the Consolidated and Combined Statements of Operations for the three and nine months ended September 30, 2023 and September 30, 2022 (iii) the Consolidated and Combined Statements of Changes in Stockholders' Equity for the three and nine months ended September 30, 2023 and September 30, 2022, (iv) the Consolidated and Combined Statements of Cash Flows for the nine months ended September 30, 2023 and September 30, 2022, and (v) the Notes to the Consolidated and Combined Financial Statements
104*	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

* Filed herewith

** Furnished herewith. This certification is not deemed filed by the SEC and is not to be incorporated by reference in any filing we make under the Securities Act of 1933 or the Securities Exchange Act of 1934, irrespective of any general incorporation language in any filings

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 2, 2023

Blue Owl Capital Inc.

By: /s/ Alan Kirshenbaum
Alan Kirshenbaum
Chief Financial Officer

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Blue Owl Capital Inc.
Consolidated and Combined Statements of Financial Condition (Unaudited)
(Dollars in Thousands, Except Per Share Data)

	September 30, 2023	December 31, 2022
Assets		
Cash and cash equivalents	\$ 76,695	\$ 68,079
Due from related parties	346,273	357,921
Investments (includes \$67,430 and \$16,922 at fair value and \$352,089 and \$315,304 of investments in the Company's products, respectively)	353,139	317,231
Operating lease assets	271,709	224,411
Strategic Revenue-Share Purchase consideration, net	427,741	457,939
Deferred tax assets	764,844	757,234
Intangible assets, net	2,167,890	2,405,422
Goodwill	4,224,936	4,205,159
Other assets, net	138,048	99,679
Total Assets	\$ 8,771,275	\$ 8,893,075
Liabilities		
Debt obligations, net	\$ 1,745,953	\$ 1,624,771
Accrued compensation	289,638	309,644
Operating lease liabilities	303,723	239,844
TRA liability (includes \$112,795 and \$120,587 at fair value, respectively)	837,923	820,960
Warrant liability, at fair value	12,100	8,550
Earnout liability, at fair value	91,412	172,070
Deferred tax liabilities	35,951	41,791
Accounts payable, accrued expenses and other liabilities	136,351	126,559
Total Liabilities	3,453,051	3,344,189
Commitments and Contingencies (Note 11)		
Stockholders' Equity		
Class A Shares, par value \$ 0.0001 per share, 2,500,000,000 authorized, 455,586,790 and 445,131,351 issued and outstanding, respectively	46	45
Class C Shares, par value \$ 0.0001 per share, 1,500,000,000 authorized, 635,393,693 and 629,402,505 issued and outstanding, respectively	64	63
Class D Shares, par value \$ 0.0001 per share, 350,000,000 authorized, 317,762,127 and 319,132,127 issued and outstanding, respectively	32	32
Additional paid-in capital	2,378,799	2,293,903
Accumulated deficit	(837,126)	(689,345)
Total Stockholders' Equity Attributable to Blue Owl Capital Inc.	1,541,815	1,604,698
Stockholders' equity attributable to noncontrolling interests	3,776,409	3,944,188
Total Stockholders' Equity	5,318,224	5,548,886
Total Liabilities and Stockholders' Equity	\$ 8,771,275	\$ 8,893,075

The accompanying notes are an integral part of these consolidated and combined financial statements.

Blue Owl Capital Inc.
Consolidated and Combined Statements of Operations (Unaudited)
(Dollars in Thousands, Except Per Share Data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Revenues				
Management fees, net (includes Part I Fees of \$97,621, \$62,808, \$275,423 and \$155,893 respectively)	\$ 386,009	\$ 338,377	\$ 1,116,663	\$ 870,334
Administrative, transaction and other fees	43,641	32,609	120,404	103,875
Realized performance income	—	—	506	—
Total Revenues, Net	429,650	370,986	1,237,573	974,209
Expenses				
Compensation and benefits	213,976	234,745	619,875	646,755
Amortization of intangible assets	56,724	65,835	243,532	192,246
General, administrative and other expenses	65,485	67,972	173,101	165,655
Total Expenses	336,185	368,552	1,036,508	1,004,656
Other Loss				
Net gains (losses) on investments	(1,227)	(592)	2,415	(710)
Interest expense, net	(13,986)	(15,027)	(41,127)	(42,912)
Change in TRA liability	35	3,599	8,187	(4,683)
Change in warrant liability	(2,050)	(2,747)	(3,550)	35,734
Change in earnout liability	(2,074)	(1,760)	(4,912)	(2,464)
Total Other Loss	(19,302)	(16,527)	(38,987)	(15,035)
Income (Loss) Before Income Taxes	74,163	(14,093)	162,078	(45,482)
Income tax expense (benefit)	10,652	(4,085)	22,494	(3,492)
Consolidated and Combined Net Income (Loss)	63,511	(10,008)	139,584	(41,990)
Net (income) loss attributable to noncontrolling interests	(48,402)	12,068	(103,299)	31,109
Net Income (Loss) Attributable to Blue Owl Capital Inc.	\$ 15,109	\$ 2,060	\$ 36,285	\$ (10,881)
Earnings (Loss) per Class A Share				
Basic	\$ 0.03	\$ 0.00	\$ 0.08	\$ (0.03)
Diluted	\$ 0.03	\$ 0.00	\$ 0.07	\$ (0.03)
Weighted-Average Class A Shares				
Basic ⁽¹⁾	466,376,329	441,487,112	460,691,359	427,172,270
Diluted	482,573,913	1,411,812,068	1,432,190,782	427,172,270

(1) Included in the weighted-average Class A Shares outstanding were RSUs that have vested but have not been settled in Class A Shares. These RSUs do not participate in dividends until settled in Class A Shares. See Note 13.

The accompanying notes are an integral part of these consolidated and combined financial statements.

Blue Owl Capital Inc.
Consolidated and Combined Statements of Changes in Stockholders' Equity (Unaudited)
(Dollars in Thousands, Except Per Share Data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Class A Shares Par Value				
Beginning balance	\$ 45	\$ 42	\$ 45	\$ 40
Class C Shares and Common Units exchanged for Class A Shares	1	2	1	4
Ending Balance	\$ 46	\$ 44	\$ 46	\$ 44
Class C Shares Par Value				
Beginning balance	\$ 63	\$ 66	\$ 63	\$ 67
Settlement of Oak Street Earnout Units	—	—	1	—
Class C Shares and Common Units exchanged for Class A Shares	—	(2)	(1)	(3)
Class D Shares exchanged for Class C Shares	1	—	1	—
Ending Balance	\$ 64	\$ 64	\$ 64	\$ 64
Class D Shares Par Value				
Beginning balance	\$ 32	\$ 32	\$ 32	\$ 32
Ending Balance	\$ 32	\$ 32	\$ 32	\$ 32
Additional Paid-in Capital				
Beginning balance	\$ 2,359,830	\$ 2,214,274	\$ 2,293,903	\$ 2,160,934
Equity classified contingent consideration in connection with Wellfleet Acquisition	—	969	(969)	969
Deferred taxes on capital transactions	10,440	47,135	20,600	90,125
TRA liability on capital transactions	(1,628)	(60,869)	(25,151)	(116,634)
Exercise of warrants	—	25,763	—	25,765
Equity-based compensation	3,745	662	11,308	8,402
Withholding taxes on vested RSUs	(2,064)	(207)	(3,619)	(600)
Class A Share repurchases	—	(9,729)	—	(33,967)
Reallocation between additional paid-in capital and noncontrolling interests due to changes in Blue Owl Operating Group ownership	8,476	74,738	82,727	157,742
Ending Balance	\$ 2,378,799	\$ 2,292,736	\$ 2,378,799	\$ 2,292,736
Accumulated Deficit				
Beginning balance	\$ (788,525)	\$ (591,727)	\$ (689,345)	\$ (497,506)
Cash dividends declared on Class A Shares	(63,710)	(48,633)	(184,066)	(129,913)
Comprehensive income (loss)	15,109	2,060	36,285	(10,881)
Ending Balance	\$ (837,126)	\$ (638,300)	\$ (837,126)	\$ (638,300)
Total Stockholders' Equity Attributable to Blue Owl Capital Inc.	\$ 1,541,815	\$ 1,654,576	\$ 1,541,815	\$ 1,654,576
Stockholders' Equity Attributable to Noncontrolling Interests				
Beginning balance	\$ 3,800,075	\$ 4,064,351	\$ 3,944,188	\$ 4,184,003
Equity-based compensation	64,198	98,334	190,078	272,484
Contributions	15,700	11,550	35,477	22,311
Distributions	(139,176)	(106,685)	(406,334)	(308,289)
Withholding taxes on vested RSUs	(4,313)	(384)	(7,572)	(1,298)
Reallocation between additional paid-in capital and noncontrolling interests due to changes in Blue Owl Operating Group ownership	(8,477)	(74,738)	(82,727)	(157,742)
Comprehensive income (loss)	48,402	(12,068)	103,299	(31,109)
Ending Balance	\$ 3,776,409	\$ 3,980,360	\$ 3,776,409	\$ 3,980,360
Total Stockholders' Equity	\$ 5,318,224	\$ 5,634,936	\$ 5,318,224	\$ 5,634,936
Cash Dividends Paid per Class A Share	\$ 0.14	\$ 0.11	\$ 0.41	\$ 0.31

Blue Owl Capital Inc.
Consolidated and Combined Statements of Changes in Stockholders' Equity (Unaudited)
(Dollars in Thousands, Except Per Share Data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Number of Class A Shares				
Beginning balance	454,557,594	420,102,492	445,131,351	404,919,411
Class A Share repurchases	—	(1,021,079)	—	(3,021,079)
Shares delivered on vested RSUs	485,639	55,176	992,489	280,446
Class C Shares and Common Units exchanged for Class A Shares	543,557	20,545,438	9,462,950	37,503,049
Exercise of warrants	—	2,156,154	—	2,156,354
Ending Balance	455,586,790	441,838,181	455,586,790	441,838,181
Number of Class C Shares				
Beginning balance	633,520,277	657,808,589	629,402,505	674,766,200
Class C Shares and Common Units exchanged for Class A Shares	(543,557)	(20,545,438)	(9,462,950)	(37,503,049)
Shares delivered on vested Common Units	1,046,973	—	1,046,973	—
Class D Shares exchanged for Class C Shares	1,370,000	—	1,370,000	—
Settlement of Oak Street Earnout Units	—	—	13,037,165	—
Ending Balance	635,393,693	637,263,151	635,393,693	637,263,151
Number of Class D Shares				
Beginning balance	319,132,127	319,132,127	319,132,127	319,132,127
Class D Shares exchanged for Class C Shares	(1,370,000)	—	(1,370,000)	—
Ending Balance	317,762,127	319,132,127	317,762,127	319,132,127

The accompanying notes are an integral part of these consolidated and combined financial statements.

Blue Owl Capital Inc.
Consolidated and Combined Statements of Cash Flows (Unaudited)
(Dollars in Thousands)

	Nine Months Ended September 30,	
	2023	2022
Cash Flows from Operating Activities		
Consolidated and combined net income (loss)	\$ 139,584	\$ (41,990)
Adjustments to reconcile consolidated and combined net income (loss) to net cash from operating activities:		
Amortization of intangible assets	243,532	192,246
Equity-based compensation	219,075	309,362
Depreciation and amortization of fixed assets	7,406	694
Amortization of debt discounts and deferred financing costs	3,619	3,268
Amortization of investment discounts and premiums	—	6
Non-cash lease expense	16,581	5,114
Payment of earnout liability in excess of acquisition-date fair value	(7,406)	—
Net gains on investments, net of dividends	(2,415)	710
Change in TRA liability	(8,187)	4,683
Change in warrant liability	3,550	(35,734)
Change in earnout liability	4,912	2,464
Deferred income taxes	7,147	(15,174)
Changes in operating assets and liabilities:		
Due from related parties	12,116	(138,170)
Strategic Revenue-Share Purchase consideration	30,198	27,614
Other assets, net	(4,198)	(3,070)
Accrued compensation	(34,510)	61,713
Accounts payable, accrued expenses and other liabilities	9,792	78,657
Net Cash Provided by Operating Activities	640,796	452,393
Cash Flows from Investing Activities		
Purchases of fixed assets	(34,372)	(41,635)
Purchases of investments	(68,000)	(192,812)
Proceeds from investment sales and maturities	34,507	3,027
Cash consideration paid for acquisitions, net of cash consideration received	(26,245)	(114,454)
Net Cash Used in Investing Activities	(94,110)	(345,874)
Cash Flows from Financing Activities		
Proceeds from debt obligations	819,800	583,060
Debt issuance costs	(5,689)	(8,536)
Repayments of debt obligations, including retirement costs	(700,000)	(229,000)
Payment of earnout liability up to acquisition-date fair value	(79,134)	—
Equity-classified RSUs settled in cash	(3,186)	—
Withholding taxes on vested RSUs	(11,191)	(1,898)
Dividends paid on Class A Shares	(184,066)	(129,913)
Proceeds from exercise of warrants	—	151
Class A Share repurchases	—	(33,967)
Contributions from noncontrolling interests	31,730	18,840
Distributions to noncontrolling interests	(406,334)	(308,289)
Net Cash Used in Financing Activities	(538,070)	(109,552)
Net Increase (Decrease) in Cash and Cash Equivalents	8,616	(3,033)
Cash and cash equivalents, beginning of period	68,079	42,567
Cash and Cash Equivalents, End of Period	\$ 76,695	\$ 39,534
Supplemental Information		
Cash paid for interest	\$ 47,482	\$ 28,113
Cash paid for income taxes	\$ 13,882	\$ 4,620

The accompanying notes are an integral part of these consolidated and combined financial statements.

Blue Owl Capital Inc.
Notes to Consolidated and Combined Financial Statements (Unaudited)
September 30, 2023

1. ORGANIZATION

Blue Owl Capital Inc. (the “Registrant”), a Delaware corporation, together with its consolidated subsidiaries (collectively, the “Company” or “Blue Owl”), is a global alternative asset manager. Anchored by a strong Permanent Capital base, the Company deploys private capital across Credit, GP Strategic Capital and Real Estate platforms on behalf of institutional and private wealth clients.

The Company’s primary sources of revenues are management fees, which are generally based on the amount of the Company’s fee-paying assets under management. The Company generates substantially all of its revenues in the United States. The Company operates through one operating and reportable segment. This single reportable segment reflects how the chief operating decision makers allocate resources and assess performance under the Company’s “one-firm approach,” which includes operating collaboratively across product lines, with predominantly a single expense pool.

The Company conducts its operations through Blue Owl Capital Holdings LP (“Blue Owl Holdings”) and Blue Owl Capital Carry LP (“Blue Owl Carry”). Blue Owl Holdings and Blue Owl Carry are referred to, collectively, as the “Blue Owl Operating Partnerships,” and collectively with their consolidated subsidiaries, as the “Blue Owl Operating Group.” The Registrant holds its controlling financial interests in the Blue Owl Operating Group indirectly through Blue Owl Capital GP Holdings LLC and Blue Owl Capital GP LLC (collectively, “Blue Owl GP”), which are directly or indirectly wholly owned subsidiaries of the Registrant.

Business Combination, Including Dyal Acquisition

The Registrant was initially incorporated in the Cayman Islands as Altimar Acquisition Corporation (“Altimar”), a special purpose acquisition company. Pursuant to the Business Combination Agreement dated December 23, 2020, as amended, modified, supplemented or waived from time to time (the “Business Combination Agreement”), on May 19, 2021 (“Business Combination Date”), (i) Altimar was redomiciled as a Delaware corporation and changed its name to Blue Owl Capital Inc., (ii) Altimar merged with the combined businesses of Owl Rock Capital Group LLC and Blue Owl Securities LLC (“Owl Rock”) (the “Altimar Merger”) and (iii) the Company acquired Dyal Capital Partners (“Dyal Capital”), a former division of Neuberger Berman Group LLC (the “Dyal Acquisition”) (collectively with the Altimar Merger, the “Business Combination”). As further discussed in Note 2, for both the Altimar Merger and the Dyal Acquisition, Owl Rock was deemed to be the acquirer for accounting purposes. Therefore, the predecessor to Blue Owl is “Owl Rock,” a combined carve-out of Owl Rock Capital Group LLC and Blue Owl Securities LLC (“Securities”).

Oak Street Acquisition

On December 29, 2021, the Company completed its acquisition of Blue Owl Real Estate Capital, LLC (f/k/a Oak Street Real Estate Capital, LLC, “Oak Street”) and its advisory business (the “Oak Street Acquisition”).

Wellfleet Acquisition

On April 1, 2022, the Company completed its acquisition of Blue Owl Liquid Credit Partners (f/k/a Wellfleet Credit Partners, LLC “Wellfleet”), a manager of collateralized loan obligations (“CLOs”) (the “Wellfleet Acquisition”).

Par-Four Acquisition

On August 15, 2023, the Company acquired the rights to certain CLO management agreements, related assets and personnel from Par-Four CLO Management LLC (“Par-Four”) (the “Par-Four Acquisition,” and collectively with the Oak Street Acquisition, Dyal Acquisition and Wellfleet Acquisition, the “Acquisitions”).

Blue Owl Capital Inc.
Notes to Consolidated and Combined Financial Statements (Unaudited)
September 30, 2023

Registrant's Capital Structure

The following table presents the number of shares of the Registrant, RSUs and warrants that were outstanding as of September 30, 2023:

	September 30, 2023
Class A Shares	455,586,790
Class C Shares	635,393,693
Class D Shares	317,762,127
RSUs	24,493,423
Private Placement Warrants	5,000,000

Class A Shares—Shares of Class A common stock that are publicly traded. Class A Stockholders are entitled to dividends declared on the Class A Shares by the Registrant's board of directors (the "Board"). As of September 30, 2023, the Class A Shares and Class C Shares (collectively, the "Low-Vote Shares") represent a combined 20% of the total voting power of all shares. Prior to April 2022, the Low-Vote Shares represented 10% of the total voting power of all shares.

Class B Shares—Shares of Class B common stock that are not publicly traded. Class B Stockholders are entitled to dividends in the same amount per share as declared on Class A Shares. As of September 30, 2023, the Class B Shares and Class D Shares (collectively, the "High-Vote Shares") represent a combined 80% of the total voting power of all shares. Prior to April 2022, the High-Vote Shares represented 90% of the total voting power of all shares. No Class B Shares have been issued from inception through September 30, 2023. Common Units (as defined below) held by certain senior members of management ("Principals") are exchangeable on a one-for-one basis for Class B Shares.

Class C Shares—Shares of Class C common stock that are not publicly traded. Class C Stockholders do not participate in the earnings of the Registrant, as the holders of such shares participate in the economics of the Blue Owl Operating Group through their direct and indirect holdings of Common Units and Incentive Units (as defined below and subject to limitations on unvested units). For every Common Unit held directly or indirectly by non-Principals, one Class C Share is issued to grant a corresponding voting interest in the Registrant. The Class C Shares are Low-Vote Shares as described above.

Class D Shares—Shares of Class D common stock that are not publicly traded. Class D Stockholders do not participate in the earnings of the Registrant, as the holders of such shares participate in the economics of the Blue Owl Operating Group through their direct or indirect holdings of Common Units and Incentive Units (subject to limitations on unvested units). For every Common Unit held directly and indirectly by Principals, one Class D Share is issued to grant a corresponding voting interest in the Registrant. The Class D Shares are High-Vote Shares as described above.

RSUs—The Company grants Class A restricted share units ("RSUs") to its employees and independent Board members. An RSU entitles the holder to receive a Class A Share, or cash equal to the fair value of a Class A Share at the election of the Board, upon completion of a requisite service period. RSUs granted to-date do not accrue dividend equivalents. No RSUs were issued prior to the Business Combination. RSU grants are accounted for as equity-based compensation. See Note 8 and the Company's Annual Report for additional information.

Warrants—In connection with the Business Combination, the Company issued warrants to purchase Class A Shares at a price of \$1.50 per share. A portion of the outstanding warrants are held by the sponsor of Altimar ("Private Placement Warrants") and the remaining warrants were held by other third-party investors ("Public Warrants"). The Private Placement Warrants will expire five years from the Business Combination Date. In August 2022, the Company redeemed all outstanding Public Warrants, as further discussed below.

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Blue Owl Operating Partnerships' Capital Structure

The following table presents the interests outstanding of the Blue Owl Operating Group that were outstanding as of September 30, 2023, which interests are collectively referred to as "Blue Owl Operating Group Units":

Units	September 30, 2023
GP Units	455,586,790
Common Units	953,155,820
Incentive Units	34,594,784

GP Units—The Registrant indirectly holds a general partner interest and all of the GP Units in each of the Blue Owl Operating Partnerships. The GP Units are general partner interests in the Blue Owl Operating Partnerships that represent the Registrant's economic ownership in the Blue Owl Operating Group. For each Class A Share and Class B Share outstanding, the Registrant indirectly holds an equal number of GP Units. References to GP Units refer collectively to a GP Unit in each of the Blue Owl Operating Partnerships. References to GP Units also include Common Units (as defined below) acquired and held directly or indirectly by the Registrant as a result of Common Units exchanged for Class A Shares.

Common Units—Common Units are limited partner interests held by certain members of management, employees and other third parties in the Blue Owl Operating Partnerships. Subject to certain restrictions, Common Units are exchangeable on a one-for-one basis for either Class A Shares (if held by a non-Principal) or Class B Shares (if held by a Principal). Common Unit exchanges may be settled in cash at the election of the Company's Exchange Committee (currently composed of independent members of the Board), and only if funded from proceeds of a new permanent equity offering. Common Units held by Principals are exchangeable after the two-year anniversary of the Business Combination Date. References to Common Units refer collectively to a Common Unit in each of the Blue Owl Operating Partnerships, but excludes any Common Units held directly or indirectly by the Registrant. Upon an exchange of Common Units for an equal number of Class A Shares or Class B Shares, a corresponding number of Class C Shares or Class D Shares, respectively, will be cancelled. Common Unitholders are entitled to distributions in the same amount per unit as declared on GP Units.

Incentive Units—Incentive Units are Class P limited partner interests in the Blue Owl Operating Partnerships granted to certain members of management, employees and consultants (collectively, "Incentive Unit Grantees") and are generally subject to vesting conditions, as further discussed in Note 8. Incentive Units are held indirectly through Blue Owl Management Vehicle LP on behalf of Incentive Unit Grantees. A vested Incentive Unit may convert into a Common Unit upon becoming economically equivalent on a tax basis to a Common Unit. Once vested, Incentive Unitholders are entitled to distributions in the same amount per unit as declared on GP Units and Common Units. Unvested Incentive Unitholders generally are not entitled to distributions; however, consistent with other Blue Owl Operating Group Units (other than Oak Street Earnout Units), unvested Incentive Units receive taxable income allocations that may subject holders to tax liabilities. As a result, Incentive Unitholders (consistent with other Blue Owl Operating Group Units other than Oak Street Earnout Units) may receive tax distributions on unvested units to cover a portion or all of such tax liabilities.

Share Repurchases, RSUs Withheld for Tax Withholding and Warrants Redeemed

The following table presents share repurchase activity and RSUs withheld to satisfy tax withholding obligations during each of the indicated periods:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Number of shares purchased pursuant to the Programs	—	1,021,079	—	3,021,079
Number of RSUs withheld to satisfy tax withholding obligations	542,167	45,668	901,113	152,838
Number of warrants cancelled upon redemption, net of shares issued	—	7,002,894	—	7,002,894

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On May 4, 2022, the Company's Board authorized the repurchase of up to \$150.0 million of Class A Shares. Under the repurchase program (the "Program"), repurchases may be made from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing and the actual numbers repurchased will depend on a variety of factors, including legal requirements, price and economic and market conditions. The Program may be changed, suspended or discontinued at any time and will terminate upon the earlier of (i) the purchase of all shares available under the Program or (ii) December 31, 2024. The Program replaced the previously authorized program (collectively, the "Programs") under which the Company repurchased 2,000,000 shares during the first quarter of 2022.

Pursuant to the terms of the Company's RSU awards, upon the vesting of RSUs to employees, the Company net settles awards to satisfy employee tax withholding obligations. In such instances, the Company cancels a number of RSUs equivalent in value to the amount of tax withholding payments that the Company is making on behalf of employees out of available cash.

During the third quarter of 2022, of the 9,159,048 Public Warrants that were outstanding on July 18, 2022, 14,553 were exercised for cash at an exercise price of \$1.50 per Class A Share in exchange for an aggregate of 14,553 Class A Shares and 8,961,029 Public Warrants were exercised on a cashless basis in exchange for an aggregate of 2,141,601 Class A Shares. The remaining 183,466 Public Warrants were redeemed for \$0.10 per warrant. Total cash proceeds generated from exercises of the Public Warrants during the three months ended September 30, 2022 were \$0.2 million.

Acquisitions-Related Earnouts

In connection with the Oak Street Acquisition, the Company agreed to make additional payments of cash ("Oak Street Cash Earnout") and Common Units ("Oak Street Earnout Units") and collectively with the Oak Street Cash Earnout, the "Oak Street Earnouts") in two tranches upon the occurrence of certain "Oak Street Triggering Events." The Oak Street Triggering Events are based on achieving a certain level of quarterly management fee revenues from existing and future Oak Street products. In January 2023, the Oak Street Triggering Event occurred with respect to the First Oak Street Earnout. The Second Oak Street Earnout, including the delivery of 13,037,165 Common Units, is expected to vest and shall become payable in January 2024. See Note 3 to the financial statements in the Company's Annual Report for additional information.

In connection with the Wellfleet Acquisition, the Company agreed to make additional payments of cash ("Wellfleet Earnout Cash") and Class A Shares ("Wellfleet Earnout Shares") and collectively with the Wellfleet Earnout Cash, the "Wellfleet Earnouts") to the sellers in three tranches at each anniversary following the closing of the transaction for three years, contingent upon the continued employment of certain Wellfleet employees ("Wellfleet Triggering Events"). In April 2023, the Company modified the Wellfleet Earnout Shares arrangement, such that the settlement of the Wellfleet Earnout Shares would be in cash at each payment date, including the settlement of the First Wellfleet Earnouts during the second quarter of 2023. See Note 3 to the financial statements in the Company's Annual Report for additional information.

Common Unit Exchanges

From time to time, the Company exchanges Common Units and Class C Shares for an equal number of Class A Shares. As a result of these exchanges, the Company reallocates equity from noncontrolling interests to the Company's additional paid-in capital and records additional deferred tax assets and TRA liability in connection with the exchanges. See the consolidated and combined statement of stockholders' equity for these amounts.

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

These unaudited, interim, consolidated and combined financial statements (“Financial Statements”) are prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) as set forth in the Financial Accounting Standards Board’s (“FASB”) Accounting Standards Codification (“ASC”). All intercompany transactions and balances have been eliminated in consolidation and combination. The notes are an integral part of the Company’s Financial Statements. In the opinion of management, all adjustments necessary for a fair presentation of the Company’s Financial Statements have been included and are of a normal and recurring nature. The Company’s comprehensive income (loss) is comprised solely of consolidated and combined net income (loss) (i.e., the Company has no other comprehensive income). These interim Financial Statements should be read in conjunction with the annual report for the year ended December 31, 2022, filed with the SEC on Form 10-K (“Annual Report”).

Prior to the Business Combination, Blue Owl’s financial statements were prepared on a consolidated and combined basis. As part of the Business Combination, Securities was contributed to the Blue Owl Operating Group. Following the Business Combination, the financial statements are prepared on a consolidated basis.

The merger between Owl Rock and Altimar was accounted for as a reverse asset acquisition, with no step-up to fair value on any assets or liabilities, and therefore no goodwill or other intangible assets were recorded. The Acquisitions were accounted for using the acquisition method of accounting. As a result, the Company recorded the fair value of the net assets acquired as of the closing date of each respective acquisition, and operating results for each acquired business are included starting as of such each respective date.

For details about Blue Owl’s significant accounting policies and accounting updates adopted in the prior year, see Note 2 to the financial statements in the Company’s Annual Report. During the nine months ended September 30, 2023, there were no material updates to Blue Owl’s significant accounting policies.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make assumptions and estimates that affect the amounts reported in the Financial Statements. The most critical of these estimates are related to (i) the fair value of the investments held by the products the Company manages, as for many products, this impacts the amount of revenues the Company recognizes each period; (ii) the fair value of equity-based compensation grants; (iii) the fair values of liabilities with respect to the TRA (the portion considered contingent consideration), warrants and earnout liabilities; (iv) the estimate of future taxable income, which impacts the realizability and carrying amount of the Company’s deferred income tax assets; and (v) the qualitative and quantitative assessments of whether impairments of intangible assets and goodwill exist. Inherent in such estimates and judgements relating to future cash flows, which include the Company’s interpretation of current economic indicators and market valuations, and assumptions about the Company’s strategic plans with regard to its operations. While management believes that the estimates utilized in preparing the Financial Statements are reasonable and prudent, actual results could differ materially from those estimates.

New Accounting Pronouncements

The Company considers the applicability and impact of all ASUs issued by the FASB. None of the ASUs that have been issued but not yet adopted are expected to have a material impact on the Company’s Financial Statements.

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3. ACQUISITIONS AND INTANGIBLE ASSETS, NET

Par-Four Acquisition

The following table presents the consideration, net identifiable assets acquired and goodwill related to the Par-Four Acquisition:

(dollars in thousands)

Consideration	
Cash Consideration	\$ 26,245
Net Identifiable Assets Acquired and Goodwill	
Assets acquired:	
Intangible assets - Investment management agreements	\$ 6,000
Due from related parties	468
Net Identifiable Assets Acquired	\$ 6,468
Goodwill⁽¹⁾	\$ 19,777

(1) Goodwill represents the amount of total consideration in excess of net identifiable assets acquired. The goodwill and intangible assets recognized are expected to be deductible by the Blue Owl Operating Partnerships for tax purposes.

The acquired investment management agreements had a weighted-average amortization period of 4.9 years from the date of acquisition.

Par-Four's results are included in the Company's consolidated results starting from the date the acquisition closed, August 15, 2023, and such amounts are not material to the Financial Statements.

Intangible Assets, Net

The following table summarizes the Company's intangible assets, net:

(dollars in thousands)

	September 30, 2023	December 31, 2022	Remaining Weighted-Average Amortization Period as of September 30, 2023
<i>Intangible assets, gross:</i>			
Investment management agreements	\$ 2,228,320	\$ 2,222,320	11.9 years
Investor relationships	459,500	459,500	8.9 years
Trademarks ⁽¹⁾	94,400	94,400	0.0 years
Total intangible assets, gross	2,782,220	2,776,220	
<i>Accumulated amortization:</i>			
Investment management agreements	(427,165)	(290,816)	
Investor relationships	(92,765)	(60,630)	
Trademarks	(94,400)	(19,352)	
Total accumulated amortization	(614,330)	(370,798)	
Total Intangible Assets, Net	\$ 2,167,890	\$ 2,405,422	

(1) As a result of certain corporate actions taken during the first quarter of 2023, the estimated useful lives of acquired trademarks were updated. The remaining unamortized balances were expensed as of June 30, 2023.

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The following table presents expected future amortization of finite-lived intangible assets as of September 30, 2023:

(dollars in thousands)

Period	Amortization
October 1, 2023 to December 31, 2023	\$ 56,657
2024	225,185
2025	220,979
2026	207,135
2027	192,836
Thereafter	1,265,098
Total	\$ 2,167,890

4. DEBT OBLIGATIONS, NET

The following tables summarize outstanding debt obligations of the Company:

September 30, 2023					
<i>(dollars in thousands)</i>	Maturity Date	Aggregate Facility Size	Outstanding Debt	Amount Available	Net Carrying Value
2028 Notes	5/26/2028	\$ 59,800	\$ 59,800	\$ —	\$ 58,867
2031 Notes	6/10/2031	700,000	700,000	—	686,741
2032 Notes	2/15/2032	400,000	400,000	—	392,532
2051 Notes	10/7/2051	350,000	350,000	—	337,813
Revolving Credit Facility	6/29/2028	1,550,000	270,000	1,273,373	270,000
Total		\$ 3,059,800	\$ 1,779,800	\$ 1,273,373	\$ 1,745,953

December 31, 2022					
<i>(dollars in thousands)</i>	Maturity Date	Aggregate Facility Size	Outstanding Debt	Amount Available	Net Carrying Value
2031 Notes	6/10/2031	\$ 700,000	\$ 700,000	\$ —	\$ 685,474
2032 Notes	2/15/2032	400,000	400,000	—	391,819
2051 Notes	10/7/2051	350,000	350,000	—	337,478
Revolving Credit Facility	6/15/2027	1,115,000	210,000	899,876	210,000
Total		\$ 2,565,000	\$ 1,660,000	\$ 899,876	\$ 1,624,771

2028 Notes

In May 2023, the Company, through its indirect subsidiary, Blue Owl Finance LLC, issued \$59.8 million aggregate principal amount of 7.397% Senior Notes due 2028 (the “2028 Notes”). The 2028 Notes bear interest at a fixed rate of 7.397% per annum and mature on May 26, 2028. Interest on the 2028 Notes is payable semi-annually in arrears on May 26 and November 26 of each year.

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The 2028 Notes are fully and unconditionally guaranteed, jointly and severally, by the Blue Owl Operating Partnerships and certain of their respective subsidiaries. The guarantees are unsecured and unsubordinated obligations of the guarantors. All or a portion of the 2028 Notes may be redeemed at the Company's option in whole, at any time, or in part, from time to time, prior to their stated maturity, subject to a make-whole redemption price; provided, however, that if the Company redeems any amounts on or after April 26, 2028, the redemption price for the 2028 Notes will be equal to 100% of the principal amount of the amounts redeemed, in each case, plus any accrued and unpaid interest. If a change of control repurchase event occurs, the 2028 Notes are subject to repurchase by the Company at a repurchase price in cash equal to 101% of the aggregate principal amount repurchased plus any accrued and unpaid interest. The 2028 Notes also provide for customary events of default and acceleration.

Revolving Credit Facility

On December 7, 2021, the Company entered into a revolving credit facility (the "Revolving Credit Facility"), which was amended in June 2023 to increase total borrowing capacity to \$1.6 billion and extend the maturity date to June 29, 2028. Amounts available for the Revolving Credit Facility presented in the tables above are reduced by outstanding letters of credit related to certain leases. The borrowing rates for balances outstanding under the Revolving Credit Facility as of September 30, 2023 and December 31, 2022, were 6.92% and 6.02%, respectively. Subsequent to quarter end, the full amount borrowed under the Revolving Credit Facility as of September 30, 2023 was repaid.

For a description of terms of the other debt obligations presented in the tables above as well as related financial covenants, see Note 4 to the financial statements in the Company's Annual Report.

5. LEASES

The Company primarily has non-cancelable operating leases for its headquarters in New York and various other offices. The operating lease for the Company's headquarters does not include any renewal options; however, certain of the Company's other leases contain renewal and early termination options that the Company has determined are not reasonably certain of being exercised.

(dollars in thousands)

Lease Cost	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Operating lease cost	\$ 9,995	\$ 4,795	\$ 27,321	\$ 11,907
Short term lease cost	65	513	193	1,319
Net Lease Cost	\$ 10,060	\$ 5,308	\$ 27,514	\$ 13,226

(dollars in thousands)

Supplemental Lease Cash Flow Information	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Cash paid for amounts included in the measurement of lease liabilities:				
Operating cash flows for operating leases	\$ 4,250	\$ 3,078	\$ 10,933	\$ 8,112
Right-of-use assets obtained in exchange for lease obligations:				
Operating leases	\$ 1,361	\$ 149,365	\$ 79,150	\$ 153,638

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Lease Term and Discount Rate	September 30, 2023	December 31, 2022
Weighted-average remaining lease term:		
Operating leases	12.9 years	13.0 years
Weighted-average discount rate:		
Operating leases	5.3 %	4.0 %

(dollars in thousands)

Future Maturity of Operating Lease Payments	Operating Leases
October 1, 2023 to December 31, 2023	\$ 3,199
2024	8,471
2025	34,433
2026	35,829
2027	35,382
Thereafter	326,842
Total Lease Payments	444,156
Imputed interest	(140,433)
Total Lease Liabilities	\$ 303,723

Amounts presented in the table above are presented net of tenant improvement allowances and reflect the impacts of rent holiday periods.

The Company has future operating lease payments of approximately \$67.5 million related to leases that have not commenced that were entered into as of September 30, 2023. Such lease payments are not included in the table above or the Company's consolidated and combined statements of financial condition as operating lease assets and operating lease liabilities. These operating lease payments are anticipated to commence in 2025 and continue for approximately 13 years.

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6. REVENUES

The following table presents a disaggregated view of the Company's revenues:

<i>(dollars in thousands)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Credit Strategies				
Diversified lending	\$ 159,461	\$ 126,492	\$ 460,642	\$ 340,853
Technology lending	52,889	29,905	148,676	76,738
First lien lending	4,525	4,213	13,758	11,867
Opportunistic lending	2,422	2,312	7,297	6,583
Liquid credit	6,590	6,778	20,244	13,073
Management Fees, Net	225,887	169,700	650,617	449,114
Administrative, transaction and other fees	31,246	25,666	84,170	86,541
Total GAAP Revenues - Credit Strategies	257,133	195,366	734,787	535,655
GP Strategic Capital Strategies				
GP minority stakes	132,498	153,563	393,218	380,097
GP debt financing	4,613	3,532	11,990	9,990
Professional sports minority stakes	683	283	1,650	1,296
Strategic Revenue-Share Purchase consideration amortization	(10,659)	(9,770)	(30,198)	(27,614)
Management Fees, Net	127,135	147,608	376,660	363,769
Administrative, transaction and other fees	8,846	5,818	26,451	16,209
Total GAAP Revenues - GP Strategic Capital Strategies	135,981	153,426	403,111	379,978
Real Estate Strategies				
Net lease	32,987	21,069	89,386	57,451
Management Fees, Net	32,987	21,069	89,386	57,451
Administrative, transaction and other fees	3,549	1,125	9,783	1,125
Realized performance income	—	—	506	—
Total GAAP Revenues - Real Estate Strategies	36,536	22,194	99,675	58,576
Total GAAP Revenues	\$ 429,650	\$ 370,986	\$ 1,237,573	\$ 974,209

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The table below presents the beginning and ending balances of the Company's management fees, realized performance income and administrative, transaction and other fees receivable and unearned management fees. Substantially all of the amounts receivable are collected during the following quarter. A liability for unearned management fees is generally recognized when management fees are paid to the Company in advance. The entire change in unearned management fees shown below relates to amounts recognized as revenues in the current year period. Management fees, realized performance income and administrative, transaction and other fees receivable are included within due from related parties and unearned management fees are included within accounts payable, accrued expenses and other liabilities in the Company's consolidated and combined statements of financial condition.

<i>(dollars in thousands)</i>	Nine Months Ended September 30,	
	2023	2022
Management Fees Receivable		
Beginning balance	\$ 262,059	\$ 168,057
Ending balance	\$ 226,321	\$ 261,166
Administrative, Transaction and Other Fees Receivable		
Beginning balance	\$ 44,060	\$ 19,535
Ending balance	\$ 46,990	\$ 35,361
Realized Performance Income Receivable		
Beginning balance	\$ 1,132	\$ 10,496
Ending balance	\$ —	\$ —
Unearned Management Fees		
Beginning balance	\$ 9,389	\$ 10,299
Ending balance	\$ 9,196	\$ 9,913

The table below presents the changes in the Company's Strategic Revenue-Share Purchase consideration. The consideration paid in 2021, which includes \$55.0 million paid in Class A Shares and \$50.2 million in cash, is being amortized as a reduction of management fees, net in the Company's consolidated and combined statements of operations over a weighted-average period of 12 years, which represents the average period over which the related customer revenues are expected to be recognized.

<i>(dollars in thousands)</i>	Nine Months Ended September 30,	
	2023	2022
Beginning Balance	\$ 457,939	\$ 495,322
Amortization	(30,198)	(27,614)
Ending Balance	\$ 427,741	\$ 467,708

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7. OTHER ASSETS, NET

<i>(dollars in thousands)</i>	September 30, 2023	December 31, 2022
Fixed assets, net:		
Leasehold improvements	\$ 89,138	\$ 61,741
Furniture and fixtures	13,727	10,922
Computer hardware and software	7,346	3,171
Accumulated depreciation and amortization	(12,056)	(4,644)
Fixed assets, net	98,155	71,190
Receivables	16,534	11,935
Prepaid expenses	8,888	6,099
Unamortized debt issuance costs on revolving credit facilities	9,780	6,328
Other assets	4,691	4,127
Total	\$ 138,048	\$ 99,679

8. EQUITY-BASED COMPENSATION

The Company grants equity-based compensation awards in the form of RSUs and Incentive Units to its management, employees, consultants and independent members of the Board under the 2021 Omnibus Equity Incentive Plan, as amended (“2021 Equity Incentive Plan”). The total number of Class A Shares and Blue Owl Operating Group Units, collectively, that may be issued under the 2021 Equity Incentive Plan is 101,230,522, of which 30,861,560 remain available as of September 30, 2023. To the extent that an award expires or is canceled, forfeited, terminated, surrendered, exchanged or withheld to cover tax withholding obligations, the unissued awards will again be available for grant under the 2021 Equity Incentive Plan.

The table below presents information regarding equity-based compensation expense.

<i>(dollars in thousands)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
<i>Acquisition related</i>				
Oak Street Earnout Units	\$ 20,310	\$ 62,002	\$ 60,267	\$ 183,984
Wellfleet Earnout Shares	882	829	2,501	1,640
Total acquisition related	21,192	62,831	62,768	185,624
Incentive Units	42,104	36,912	118,950	98,238
RSUs	11,678	8,333	37,357	25,500
Equity-Based Compensation Expense	\$ 74,974	\$ 108,076	\$ 219,075	\$ 309,362
Corresponding tax benefit	\$ 180	\$ 152	\$ 652	\$ 456
Fair value of RSUs settled in Class A Shares	\$ 5,702	\$ 715	\$ 12,408	\$ 3,474
Fair value of RSUs withheld to satisfy tax withholding obligations	\$ 6,365	\$ 590	\$ 11,179	\$ 1,897

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Wellfleet Earnout Shares Modification

In April 2023, the Company modified its purchase agreement with the Wellfleet sellers, such that Wellfleet Earnout Shares will be delivered in cash in lieu of Wellfleet Earnout Shares. As a result of the modification, the Second and Third Wellfleet Earnout Shares were changed from equity-classified to liability-classified on the modification date with the liability recorded at fair value at each reporting period, with the related expense subject to a floor equal to the original grant date fair value. The First Wellfleet Earnout that vested in April 2023 and that was cash settled was treated as a cash settlement of an equity-classified arrangement.

9. INVESTMENTS AND FAIR VALUE DISCLOSURES

The following table presents the components of the Company's investments:

<i>(dollars in thousands)</i>	September 30, 2023	December 31, 2022
Loans, at amortized cost (includes \$232,500 and \$252,225 of investments in the Company's products, respectively)	\$ 233,550	\$ 254,152
Equity investments in the Company's products, equity method	52,159	46,157
Equity investments in the Company's products, at fair value	64,722	14,079
Investments in the Company's CLOs, at fair value	2,708	2,843
Total	\$ 353,139	\$ 317,231

Fair Value Measurements Categorized within the Fair Value Hierarchy

Fair value represents the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date (i.e., an exit price). The Company and the products it manages hold a variety of assets and liabilities, certain of which are not publicly traded or that are otherwise illiquid. Significant judgement and estimation go into the assumptions that drive the fair value of these assets and liabilities. The fair value of these assets and liabilities may be estimated using a combination of observed transaction prices, prices from third parties (including independent pricing services and relevant broker quotes), models or other valuation methodologies based on pricing inputs that are neither directly nor indirectly market observable. Due to the inherent uncertainty of valuations of assets and liabilities that are determined to be illiquid or do not have readily ascertainable fair values, the estimates of fair value may differ from the values ultimately realized, and those differences can be material.

GAAP prioritizes the level of market price observability used in measuring assets and liabilities at fair value. Market price observability is impacted by a number of factors, including the type of assets and liabilities and the specific characteristics of the financial assets and liabilities. Financial assets and liabilities with readily available, actively quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and lesser degree of judgment used in measuring fair value.

Financial assets and liabilities measured at fair value are classified and disclosed into one of the following categories based on the observability of inputs used in the determination of fair values:

- Level I – Quoted prices that are available in active markets for identical financial assets or liabilities as of the reporting date.
- Level II – Valuations obtained from independent third-party pricing services, the use of models or other valuation methodologies based on pricing inputs that are either directly or indirectly market observable as of the measurement date. These financial assets and liabilities exhibit higher levels of liquid market observability as compared to Level III financial assets and liabilities.

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- Level III – Pricing inputs that are unobservable in the market and includes situations where there is little, if any, market activity for the financial asset or liability. The inputs into the determination of fair value of financial assets and liabilities in this category may require significant management judgment or estimation. The fair value of these financial assets and liabilities may be estimated using a combination of observed transaction prices, independent pricing services, models or other valuation methodologies based on pricing inputs that are neither directly nor indirectly market observable (e.g., cash flows, implied yields).

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, a financial asset or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial asset or liability when the fair value is based on unobservable inputs.

The tables below summarize the Company's assets and liabilities measured at fair value on a recurring basis as of September 30, 2023 and December 31, 2022:

	September 30, 2023			
	Level I	Level II	Level III	Total
<i>(dollars in thousands)</i>				
Investments, at Fair Value				
Equity investments in the Company's products	\$ —	\$ 64,722	\$ —	\$ 64,722
CLOs	—	—	2,708	2,708
Total Assets, at Fair Value	\$ —	\$ 64,722	\$ 2,708	\$ 67,430
Liabilities, at Fair Value				
TRA liability	\$ —	\$ —	\$ 112,795	\$ 112,795
Warrant liability	—	—	12,100	12,100
Earnout liability	—	653	90,759	91,412
Total Liabilities, at Fair Value	\$ —	\$ 653	\$ 215,654	\$ 216,307
December 31, 2022				
	Level I	Level II	Level III	Total
<i>(dollars in thousands)</i>				
Investments, at Fair Value				
Equity investments in the Company's products	\$ —	\$ 14,079	\$ —	\$ 14,079
CLOs	—	—	2,843	2,843
Total Assets, at Fair Value	\$ —	\$ 14,079	\$ 2,843	\$ 16,922
Liabilities, at Fair Value				
TRA liability	\$ —	\$ —	\$ 120,587	\$ 120,587
Warrant liability	—	—	8,550	8,550
Earnout liability	—	—	172,070	172,070
Total Liabilities, at Fair Value	\$ —	\$ —	\$ 301,207	\$ 301,207

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Reconciliation of Fair Value Measurements Categorized within Level III

Unrealized gains and losses on the Company's assets and liabilities carried at fair value on a recurring basis are included within other loss in the consolidated and combined statements of operations. There were no transfers in or out of Level III. The following table sets forth a summary of changes in the fair value of the Level III measurements for the three and nine months ended September 30, 2023 and 2022:

(dollars in thousands)

	Level III Assets			
	Investment in CLOs			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Beginning balance	\$ 2,430	\$ —	\$ 2,843	\$ —
Purchases	—	3,738	—	3,738
Net gains (losses)	278	(74)	(135)	(74)
Ending Balance	\$ 2,708	\$ 3,664	\$ 2,708	\$ 3,664
Change in net unrealized gains (losses) on assets still recognized at the reporting date	\$ 278	\$ (74)	\$ (135)	\$ (74)

Three Months Ended September 30, 2023

(dollars in thousands)

	Level III Liabilities			
	TRA Liability	Warrant Liability	Earnout Liability	Total
Beginning balance	\$ 112,830	\$ 10,050	\$ 88,752	\$ 211,632
Net (gains) losses	(35)	2,050	2,007	4,022
Ending Balance	\$ 112,795	\$ 12,100	\$ 90,759	\$ 215,654
Change in net unrealized (gains) losses on liabilities still recognized at the reporting date	\$ (35)	\$ 2,050	\$ 2,007	\$ 4,022

Nine Months Ended September 30, 2023

(dollars in thousands)

	Level III Liabilities			
	TRA Liability	Warrant Liability	Earnout Liability	Total
Beginning balance	\$ 120,587	\$ 8,550	\$ 172,070	\$ 301,207
Settlements	—	—	(86,250)	(86,250)
Net (gains) losses	(7,792)	3,550	4,939	697
Ending Balance	\$ 112,795	\$ 12,100	\$ 90,759	\$ 215,654
Change in net unrealized (gains) losses on liabilities still recognized at the reporting date	\$ (7,792)	\$ 3,550	\$ 4,815	\$ 573

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Three Months Ended September 30, 2022
(dollars in thousands)

	Level III Liabilities			
	TRA Liability	Warrant Liability	Earnout Liability	Total
Beginning balance	\$ 119,607	\$ 11,100	\$ 159,255	\$ 289,962
Acquisitions	—	—	(969)	(969)
Net (gains) losses	(3,599)	(3,650)	1,760	(5,489)
Ending Balance	\$ 116,008	\$ 7,450	\$ 160,046	\$ 283,504
Change in net unrealized (gains) losses on liabilities still recognized at the reporting date	\$ (3,599)	\$ (3,650)	\$ 1,760	\$ (5,489)

Nine Months Ended September 30, 2022
(dollars in thousands)

	Level III Liabilities			
	TRA Liability	Warrant Liability	Earnout Liability	Total
Beginning balance	\$ 111,325	\$ 25,750	\$ 143,800	\$ 280,875
Acquisitions	—	—	13,782	13,782
Net losses (gains)	4,683	(18,300)	2,464	(11,153)
Ending Balance	\$ 116,008	\$ 7,450	\$ 160,046	\$ 283,504
Change in net unrealized (gains) losses on liabilities still recognized at the reporting date	\$ 4,683	\$ (18,300)	\$ 2,464	\$ (11,153)

Valuation Methodologies for Fair Value Measurements Categorized within Levels II and III
Equity Investments in the Company's Products

The fair value of equity investments in the Company's products is determined based on the published net asset value of these investments, as such values are the price at which contributions and redemptions are effectuated on a monthly basis. These investments are generally classified as Level II. The majority of this balance is subject to a one-year minimum holding period, which will expire in the fourth quarter of 2023. The remaining balance is generally redeemable on a monthly basis at the Company's option.

CLOs

The fair value of CLOs are determined based on inputs from independent pricing services. These investments are classified as Level III. The Company obtains prices from independent pricing services that utilize discounted cash flows, which take into account unobservable significant inputs, such as yield, prepayments and credit quality.

TRA Liability

The TRA related to the Dyal Acquisition is considered contingent consideration and is measured at fair value based on discounted future cash flows. The remaining TRA liability on the Company's consolidated and combined statements of financial condition is not measured at fair value.

Warrant Liability

The Company uses a Monte Carlo simulation model to value the Private Placement Warrants. The Company estimates the volatility of its Class A Shares based on the volatility implied by our peer group. The risk-free interest rate is based on U.S. Treasuries for a maturity similar to the expected remaining life of the warrants. The expected term of the warrants is assumed to be equivalent to their remaining contractual term. Prior to their redemption, the Public Warrants were traded on the NYSE and were stated at the last reported sales price without any valuation adjustments, and therefore were classified as Level I.

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Earnout Liability

As of September 30, 2023 and December 31, 2022, the earnout liability was comprised of the Oak Street Cash Earnout and the Wellfleet Earnouts, each of which were deemed to be contingent consideration on the Oak Street Acquisition and Wellfleet Acquisition, respectively.

The fair value of the Oak Street Cash Earnout was determined using a discounted cash flow model as of September 30, 2023 and a Monte Carlo simulation model as of December 31, 2022. During the three months ended June 30, 2023, the quarterly management fee requirement associated with the Second Oak Street Earnout was met, as a result, the Company changed the valuation technique to a discounted cash flow model, as historical revenue volatility is no longer relevant to the analysis and only the passage of time remains an input to the fair value. The Monte Carlo simulation model incorporated management’s revenue forecast and made the following adjustments: historical revenue volatility, risk free rate based on U.S. Treasuries for a maturity similar to the expected remaining life and a discount rate to adjust management’s revenue forecast from a risk-based forecast to a risk-neutral forecast.

The fair value of the Wellfleet Earnouts, which are primarily comprised of future contingent cash payments, was determined using a discounted cash flow model.

Quantitative Inputs and Assumptions for Fair Value Measurements Categorized within Level III

The following table summarizes the quantitative inputs and assumptions used for the Company’s Level III measurements as of September 30, 2023:

<i>(dollars in thousands)</i>	<u>Fair Value</u>	<u>Valuation Technique</u>	<u>Significant Unobservable Inputs</u>	<u>Range</u>	<u>Weighted Average</u>	<u>Impact to Valuation from an Increase in Input</u>
Assets						
CLOs	\$ 2,708	Discounted cash flow	Yield	15 % - 19%	17 %	Decrease
Liabilities						
TRA liability	\$ 112,795	Discounted cash flow	Discount Rate	11 % - 11%	11 %	Decrease
Warrant liability	12,100	Monte Carlo Simulation	Volatility	27 % - 27%	27 %	Increase
Earnout liability:						
Oak Street Earnouts	81,654	Discounted cash flow	Discount Rate	16 % - 16%	16 %	Decrease
Wellfleet Earnouts	9,105	Discounted cash flow	Discount Rate	6 % - 6%	6 %	Decrease
	90,759					
Total Liabilities, at Fair Value	\$ 215,654					

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The following table summarizes the quantitative inputs and assumptions used for the Company's Level III measurements as of December 31, 2022:

<i>(dollars in thousands)</i>	<u>Fair Value</u>	<u>Valuation Technique</u>	<u>Significant Unobservable Inputs</u>	<u>Range</u>	<u>Weighted Average</u>	<u>Impact to Valuation from an Increase in Input</u>
Assets						
CLOs	\$ 2,843	Discounted cash flow	Yield	16 % - 19%	17 %	Decrease
Liabilities						
TRA liability	\$ 120,587	Discounted cash flow	Discount Rate	11 % - 11%	11 %	Decrease
Warrant liability	8,550	Monte Carlo simulation	Volatility	34 % - 34%	34 %	Increase
Earnout liability:						
Oak Street Earnouts	158,497	Monte Carlo simulation	Revenue Volatility	50 % - 50%	50 %	Increase
			Discount rate	17 % - 17%	17 %	Decrease
Wellfleet Earnouts	13,573	Discounted cash flow	Discount rate	6 % - 6%	6 %	Decrease
	<u>172,070</u>					
Total Liabilities, at Fair Value	\$ <u>301,207</u>					

Fair Value of Other Financial Instruments

As of September 30, 2023, the fair value of the Company's debt obligations was approximately \$1.4 billion compared to a carrying value of \$1.7 billion, of which \$1.1 billion of the fair value would have been categorized as Level II within the fair value hierarchy and the remainder as Level III. As of December 31, 2022, the fair value of the Company's debt obligations was approximately \$1.3 billion compared to a carrying value of \$1.6 billion, of which \$1.1 billion of the fair value would have been categorized as Level II within the fair value hierarchy and the remainder as Level III. Management estimates that the carrying value of the Company's other financial instruments, which are not carried at fair value, approximated their fair values as of September 30, 2023 and December 31, 2022, respectively, and such fair value measurements are categorized as Level III within the fair value hierarchy.

10. INCOME TAXES

The computation of the effective tax rate and provision at each interim period requires the use of certain estimates and significant judgment including, but not limited to, the expected operating income for the year, projections of the proportion of income that is subject to tax, permanent differences between the Company's GAAP earnings and taxable income, and the likelihood of recovering deferred tax assets existing as of the balance sheet date. The estimates used to compute the provision for income taxes may change throughout the year as new events occur, additional information is obtained or as tax laws and regulations change. Accordingly, the effective tax rate for future interim periods may vary materially.

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The Registrant is a domestic corporation for U.S. federal income tax purposes and is subject to U.S. federal and state and local corporate-level income taxes on its share of taxable income from the Blue Owl Operating Group. Further, the Registrant's income tax provision and related income tax assets and liabilities are based on, among other things, an estimate of the impact of exchanges of Common Units for Class A Shares, inclusive of an analysis of tax basis and state tax implications of the Blue Owl Operating Group and their underlying assets and liabilities. The Company's estimate is based on the most recent information available. The tax basis and state impact of the Blue Owl Operating Group and their underlying assets and liabilities are based on estimates subject to finalization of the Company's tax returns. The Blue Owl Operating Partnerships, are partnerships for U.S. federal income tax purposes and taxable entities for certain state and local taxes, such as New York City and Connecticut UBT.

The Company had an effective tax rate of 14.4% and 13.9% for the three and nine months ended September 30, 2023, respectively, and 29.0% and 7.7% for the three and nine months ended September 30, 2022, respectively. The effective tax rates differed from the statutory rate primarily due to the portion of income allocated to noncontrolling interests, nondeductible compensation and state and local taxes.

The Company regularly evaluates the realizability of its deferred tax asset and may recognize or adjust any valuation allowance when it is more-likely-than-not that all or a portion of the deferred tax asset may not be realized. As of September 30, 2023, the Company has not recorded any valuation allowances.

The Company files its tax returns as prescribed by the tax laws of the jurisdictions in which it operates. In the normal course of business, the tax years that remain open under the statute of limitations may be subject to examinations by the appropriate tax authorities. The Company is generally no longer subject to state or local examinations by tax authorities for tax years prior to 2018.

In connection with and subsequent to the Business Combination, the Company recorded to additional paid-in capital various adjustments to deferred tax assets and liabilities, as well as related impacts to the TRA liability, related to capital transactions. These adjustments primarily resulted from differences between the Company's GAAP and tax basis in its investment in the Blue Owl Operating Partnerships, as well as portions related to the TRA liability that may eventually lead to additional tax basis in the Blue Owl Operating Partnerships upon future TRA payments. The deferred tax assets will be recovered as the basis is amortized. See the Company's consolidated and combined statements of stockholders' equity for these amounts.

11. COMMITMENTS AND CONTINGENCIES

Tax Receivable Agreement

Pursuant to the TRA, the Company will pay 85% of certain tax benefits, if any, that it realizes (or in certain cases is deemed to realize) as a result of any increases in tax basis of the assets of the Blue Owl Operating Group related to the Business Combination and any subsequent exchanges of Blue Owl Operating Group Units for shares of the Registrant or cash.

Payments under the TRA will continue until all such tax benefits have been utilized or expired unless (i) the Company exercises its right to terminate the TRA and paying recipients an amount representing the present value of the remaining payments, (ii) there is a change of control or (iii) the Company breaches any of the material obligations of the TRA, in which case all obligations will generally be accelerated and due as if the Company had exercised its right to terminate the TRA. In each case, if payments are accelerated, such payments will be based on certain assumptions, including that the Company will have sufficient taxable income to fully utilize the deductions arising from the increased tax deductions.

The estimate of the timing and the amount of future payments under the TRA involves several assumptions that do not account for the significant uncertainties associated with these potential payments, including an assumption that the Company will have sufficient taxable income in the relevant tax years to utilize the tax benefits that would give rise to an obligation to make payments.

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The table below presents management's estimate as of September 30, 2023, of the maximum amounts that would be payable under the TRA assuming that the Company will have sufficient taxable income each year to fully realize the expected tax savings. In light of the numerous factors affecting the Company's obligation to make such payments, the timing and amounts of any such actual payments may differ materially from those presented in the table.

<i>(dollars in thousands)</i>	Potential Payments Under the Tax Receivable Agreement
October 1, 2023 to December 31, 2023	\$ —
2024	30,521
2025	50,922
2026	62,872
2027	79,002
Thereafter	737,674
Total Payments	960,991
Less adjustment to fair value for contingent consideration	(123,068)
Total TRA Liability	\$ 837,923

Unfunded Product Commitments

As of September 30, 2023, the Company had unfunded investment commitments to its products of \$29.7 million, which is exclusive of commitments that employees and other related parties have directly to the Company's products, and which the Company expects to fund over the next several years. In addition, the Company has unfunded commitments under a promissory note with one of its products, as further discussed in Note 12.

Indemnification and Guarantee Arrangements

In the normal course of business, the Company enters into contracts that contain indemnities or guarantees for related parties of the Company, including the Company's products, as well as persons acting on behalf of the Company or such related parties and third parties. The terms of the indemnities and guarantees vary from contract to contract and the Company's maximum exposure under these arrangements cannot be determined or the risk of material loss is remote, and therefore no amounts have been recorded in the consolidated statements of financial condition. As of September 30, 2023, the Company has not had prior claims or losses pursuant to these arrangements.

Litigation

From time to time, the Company is involved in legal actions in the ordinary course of business. Although there can be no assurance of the outcome of such legal actions, in the opinion of management, the Company does not have a potential liability related to any current legal proceeding or claim that would individually or in the aggregate materially affect its results of operations, financial condition or cash flows.

12. RELATED PARTY TRANSACTIONS

The majority of the Company's revenues, including all management fees and certain administrative, transaction and other fees, are earned from the products it manages, which are related parties of the Company.

The Company also has arrangements in place with products that it manages, whereby certain costs are initially paid by the Company and subsequently are reimbursed by the products. These amounts are included within due from related parties in the Company's consolidated and combined statements of financial condition.

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	September 30, 2023	December 31, 2022
Management fees	\$ 226,321	\$ 262,059
Realized performance income	—	1,132
Administrative fees	46,990	44,060
Other expenses paid on behalf of the Company's products and other related parties	72,962	50,670
Due from Related Parties	\$ 346,273	\$ 357,921

Administrative Fees

Administrative fees represent allocable compensation and other expenses incurred by the Company, pursuant to administrative and other agreements, that are reimbursed by products it manages. These administrative fees are included within administrative, transaction and other fees on the consolidated and combined statements of operations and totaled \$15.8 million and \$44.0 million during the three and nine months ended September 30, 2023, respectively, and \$4.3 million and \$37.6 million during the three and nine months ended September 30, 2022, respectively.

Dealer Manager Revenues

Dealer manager revenues represent commissions earned from certain of the Company's products for distribution services provided. These dealer manager revenues are included within administrative, transaction and other fees on the consolidated and combined statements of operations and totaled \$12.2 million and \$31.2 million during the three and nine months ended September 30, 2023, respectively, and \$5.9 million and \$18.4 million during the three and nine months ended September 30, 2022, respectively. Substantially all of these dealer manager revenues are subsequently paid out to third party broker-dealers, and such payments are recorded within general, administrative and other expenses on the consolidated and combined statements of operations.

Expense Support and Caps Arrangements

The Company is party to expense support and cap arrangements with certain of the products it manages. Pursuant to these arrangements, the Company may absorb certain expenses of these products when in excess of stated expense caps or until such products reach certain profitability, cash flow or fundraising thresholds. In certain cases, the Company is able to recover these expenses once certain profitability, cash flow or fundraising thresholds are met. The Company recorded net expenses (recoveries) related to these arrangements of \$(0.8) million and \$(5.8) million for the three and nine months ended September 30, 2023, respectively, and \$0.8 million and \$13.5 million for the three and nine months ended September 30, 2022, respectively. These net expenses (recoveries) are included in general, administrative and other expenses within the consolidated and combined statements of operations.

Aircraft Reimbursements

In the normal course of business, the Company reimburses certain related parties for business use of their aircraft based on current market rates. Personal use of the aircraft is not charged to the Company. The Company recorded expenses for these aircraft reimbursements of \$0.9 million and \$2.3 million for the three and nine months ended September 30, 2023, respectively, and \$0.6 million and \$1.7 million for the three and nine months ended September 30, 2022, respectively.

Promissory Notes

On August 8, 2022, the Company entered into an interest-bearing revolving promissory note with a product it manages, allowing the product to borrow from the Company up to an aggregate of \$250.0 million. The promissory note bears interest at a rate of SOFR plus .7%, subject to change based on credit rating and leverage ratio. As of September 30, 2023, \$225.0 million was outstanding under the promissory note and the Company recorded \$4.4 million and \$12.8 million of interest income for the three and nine months ended September 30, 2023, respectively, and \$0.7 million for the three and nine months ended September 30, 2022. Interest is payable monthly in arrears and may be settled in cash or equity in the related product. Any unpaid principal balance and unpaid accrued interest is payable on demand upon 120 days written notice by the Company.

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On November 15, 2022, the Company entered into an interest-bearing revolving promissory note with a product it manages, allowing the product to borrow from the Company up to an aggregate of \$15.0 million. The promissory note bears interest at a rate of SOFR plus 4.75%, with any such interest amounts capitalized monthly. Any unpaid principal balance and unpaid accrued interest may be prepaid in full or part any time prior to maturity in January 2026. As of September 30, 2023, \$7.5 million was outstanding under the promissory note and the Company recorded \$0.2 million and \$0.5 million of interest income for the three and nine months ended September 30, 2023.

13. EARNINGS (LOSS) PER SHARE

The table below presents the Company's treatment for basic and diluted earnings (loss) per share for instruments outstanding of the Registrant and the Blue Owl Operating Group. Potentially dilutive instruments are only considered in the calculation to the extent they would be dilutive.

	Basic	Diluted
Class A Shares ⁽¹⁾	Included	Included
Class B Shares	None outstanding	None outstanding
Class C Shares and Class D Shares	Non-economic voting shares of the Registrant	Non-economic voting shares of the Registrant
Vested RSUs ⁽¹⁾	Contingently issuable shares	Contingently issuable shares
Unvested RSUs	Excluded	Treasury stock method
Warrants ⁽²⁾	Excluded	Treasury stock method
Compensation-classified Wellfleet Earnout Shares ⁽³⁾	Excluded	Excluded
Contingent consideration-classified Wellfleet Earnout Shares ⁽³⁾	Excluded	Excluded
<i>Potentially Dilutive Instruments of the Blue Owl Operating Group:</i>		
Vested Common Units and Incentive Units ⁽⁴⁾	Excluded	If-converted method
Unvested Incentive Units ⁽⁴⁾	Excluded	The Company first applies the treasury stock method to determine the number of units that would have been issued, then applies the if-converted method to the resulting number of units
Oak Street Earnout Units ⁽⁵⁾	Excluded	Contingently issuable shares If-converted method

(1) Included in the weighted-average Class A Shares outstanding are RSUs that have vested but have not been settled in Class A Shares. These RSUs do not participate in dividends until settled in Class A Shares. These vested RSUs totaled 11,393,389 and 10,927,643 for the three and nine months ended September 30, 2023, and 10,752,588 and 10,839,982 for the three and nine months ended September 30, 2022.

(2) The treasury stock method for warrants, which are carried at fair value, includes adjusting the numerator for changes in fair value impacting net income (loss) for the period.

(3) During the second quarter of 2023, the Company modified the Wellfleet Earnout Shares arrangement such that settlement of the Wellfleet Earnout Shares would be in cash at each payment date. As a result of the modification, Wellfleet Earnout Shares are excluded from basic and diluted earnings per share for the three months ended September 30, 2023. As of September 30, 2022, the Wellfleet Triggering Events with respect to the Wellfleet Earnout Shares had not occurred, and therefore such shares have not been included in the calculation of basic earnings (loss) per share for the three and nine months ended September 30, 2022. However, had September 30, 2022 also been the end of the contingency period for the Wellfleet Earnout Shares, the Wellfleet Triggering Events would have occurred, and therefore the Wellfleet Earnout Shares have been included in the calculation of diluted earnings (loss) per share for the three and nine months ended September 30, 2022, as if such shares were outstanding from the date of the Wellfleet Acquisition.

(4) The if-converted method for these instruments includes adding back to the numerator any related income or loss allocations to noncontrolling interest, as well as any incremental tax expense had the instruments converted into Class A Shares as of the beginning of the period.

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- (5) As of September 30, 2023, the Oak Street Triggering Events with respect to the Second Oak Street Earnout Units had not occurred nor are these units issuable by the Registrant (they would be issued as Common Units of the Blue Owl Operating Group), and therefore such units have not been included in the calculation of basic earnings per share for the three and nine months ended September 30, 2023. As of September 30, 2022, the Oak Street Triggering Events with respect to the First and Second Oak Street Earnout Units had not occurred nor are these units issuable by the Registrant (they would be issued as Common Units of the Blue Owl Operating Group), and therefore such units have not been included in the calculation of basic earnings (loss) per share for the three and nine months ended September 30, 2022. However, had September 30, 2023, also been the end of the contingency period for the Second Oak Street Earnout Units, the Oak Street Triggering Event would have occurred, and therefore the Second Oak Street Earnout Units have been included in the calculation of diluted earnings per share for the three and nine months ended September 30, 2023. Had September 30, 2022 also been the end of the contingency period for the First and Second Oak Street Earnout Units, the Oak Street Triggering Events would not yet have occurred, and therefore the First and Second Oak Street Earnout Units have not been included in the calculation of diluted earnings (loss) per share for the three and nine months ended September 30, 2022.

Three Months Ended September 30, 2023	Net Income Attributable to Class A Shares	Weighted-Average Class A Shares Outstanding	Earnings Per Class A Share	Weighted-Average Number of Antidilutive Instruments
(dollars in thousands, except per share amounts)				
Basic	\$ 15,109	466,376,329	\$ 0.03	
<i>Effect of dilutive securities:</i>				
Invested RSUs	—	5,491,852		—
Warrants	(663)	222,129		—
Vested Common Units	—	—		953,172,293
Vested Incentive Units	—	—		9,380,431
Unvested Incentive Units	—	—		24,891,476
Oak Street Earnout Units	—	10,483,603		—
Diluted	\$ 14,446	482,573,913	\$ 0.03	
Nine Months Ended September 30, 2023	Net Income Attributable to Class A Shares	Weighted-Average Class A Shares Outstanding	Earnings Per Class A Share	Weighted-Average Number of Antidilutive Instruments
(dollars in thousands, except per share amounts)				
Basic	\$ 36,285	460,691,359	\$ 0.08	
<i>Effect of dilutive securities:</i>				
Invested RSUs	—	5,159,344		—
Warrants	(1,136)	34,602		—
Vested Common Units	69,963	957,654,570		—
Vested Incentive Units	—	—		8,036,109
Unvested Incentive Units	—	—		24,940,033
Oak Street Earnout Units	—	8,650,907		—
Diluted	\$ 105,112	1,432,190,782	\$ 0.07	

Blue Owl Capital Inc.
Notes to Consolidated and Combined Financial Statements (Unaudited)
September 30, 2023

Three Months Ended September 30, 2022	Net Loss Attributable to Class A Shares	Weighted-Average Class A Shares Outstanding	Earnings Per Class A Share	Weighted-Average Number of Antidilutive Instruments
	(dollars in thousands, except per share amounts)			
Basic	\$ 2,060	441,487,112	\$ 0.00	
<i>Effect of dilutive securities:</i>				
Unvested RSUs	—	2,757,915		—
Warrants	—	—		8,610,237
Compensation-classified Wellfleet Earnout Shares	—	84,672		—
Contingent consideration-classified Wellfleet Earnout Shares	—	78,393		—
Vested Common Units	(8,600)	967,403,976		—
Vested Incentive Units	—	—		1,706,416
Unvested Incentive Units	—	—		24,830,502
Oak Street Earnout Units	—	—		26,074,330
Diluted	\$ (6,540)	1,411,812,068	\$ 0.00	
	(dollars in thousands, except per share amounts)			
Nine Months Ended September 30, 2022	Net Loss Attributable to Class A Shares	Weighted-Average Class A Shares Outstanding	Loss Per Class A Share	Weighted-Average Number of Antidilutive Instruments
Basic	\$ (10,881)	427,172,270	\$ (0.03)	
<i>Effect of dilutive securities:</i>				
Unvested RSUs	—	—		10,772,062
Warrants	—	—		12,289,159
Compensation-classified Wellfleet Earnout Shares	—	—		578,009
Contingent consideration-classified Wellfleet Earnout Shares	—	—		52,549
Vested Common Units	—	—		981,549,708
Vested Incentive Units	—	—		925,932
Unvested Incentive Units	—	—		24,708,247
Oak Street Earnout Units	—	—		26,074,330
Diluted	\$ (10,881)	427,172,270	\$ (0.03)	

14. SUBSEQUENT EVENTS

Dividend

On November 2, 2023, the Company announced a cash dividend of \$0.14 per Class A Share. The dividend is payable on November 30, 2023, to holders of record as of the close of business on November 20, 2023.

**CERTIFICATION OF THE CO-CHIEF EXECUTIVE OFFICER
PURSUANT TO RULE 13a-14(a) AND 15d-14(a),
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Douglas I. Ostrover, Co-Chief Executive Officer of Blue Owl Capital Inc., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Blue Owl Capital Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the Registrant as of, and for, the periods presented in this Quarterly Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: November 2, 2023

/s/ Douglas I. Ostrover

Douglas I. Ostrover

Co-Chief Executive Officer (Principal Executive Officer)

**CERTIFICATION OF THE CO-CHIEF EXECUTIVE OFFICER
PURSUANT TO RULE 13a-14(a) AND 15d-14(a),
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Marc S. Lipschultz, Co-Chief Executive Officer of Blue Owl Capital Inc., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Blue Owl Capital Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the Registrant as of, and for, the periods presented in this Quarterly Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: November 2, 2023

/s/ Marc S. Lipschultz

Marc S. Lipschultz

Co-Chief Executive Officer (Principal Executive Officer)

**CERTIFICATION OF THE CHIEF FINANCIAL OFFICER
PURSUANT TO RULE 13a-14(a) AND 15d-14(a),
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Alan Kirshenbaum, Chief Financial Officer of Blue Owl Capital Inc., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Blue Owl Capital Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of the Registrant as of, and for, the periods presented in this Quarterly Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: November 2, 2023

/s/ Alan Kirshenbaum

Alan Kirshenbaum

Chief Financial Officer (Principal Financial Officer)

**CERTIFICATION OF THE CO-CHIEF EXECUTIVE OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the filing of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 (the "Report") by Blue Owl Capital Inc. (the "Registrant"), I, Douglas I. Ostrover as Co-Chief Executive Officer of the Registrant hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

1. the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 2, 2023

/s/ Douglas I. Ostrover

Douglas I. Ostrover

Co-Chief Executive Officer (Principal Executive Officer)

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Registrant and will be retained by the Registrant and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION OF THE CO-CHIEF EXECUTIVE OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the filing of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 (the "Report") by Blue Owl Capital Inc. (the "Registrant"), I, Marc S. Lipschultz as Co-Chief Executive Officer of the Registrant hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

1. the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 2, 2023

/s/ Marc S. Lipschultz

Marc S. Lipschultz

Co-Chief Executive Officer (Principal Executive Officer)

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Registrant and will be retained by the Registrant and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION OF THE CHIEF FINANCIAL OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the filing of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 (the "Report") by Blue Owl Capital Inc. (the "Registrant"), I, Alan Kirshenbaum as Chief Financial Officer of the Registrant hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

1. the Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 2, 2023

/s/ Alan Kirshenbaum

Alan Kirshenbaum

Chief Financial Officer (Principal Financial Officer)

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Registrant and will be retained by the Registrant and furnished to the Securities and Exchange Commission or its staff upon request.